# **Business Minors for Business Majors**

The Sam M. Walton College of Business offers a variety of business minors for students desiring specific knowledge in an area of business (outside of their major). Minors assist students in their business careers by helping them to increase their skills and to broaden their understanding of business as an integrated whole.

Students may elect to obtain a business major and a business minor in the Walton College (but not a major and minor within the same discipline). Students must complete all requirements for both the major and the minor and may not use more than six hours of major courses toward minor requirements. Business minor require the completion of 15-21 specific hours of study and all upper level courses applied toward the minor must be taken in residence. Students must meet all specific course prerequisites and complete all of the requirements for the minor prior to graduation and must maintain a 2.0 GPA in the minor. Business majors who intend to pursue a business minor must notify the Walton College Undergraduate Programs Office.

#### **SINGLE DISCIPLINE MINORS:**

#### 1. ACCOUNTING

ACCT 3723	Intermediate Accounting I
ACCT 3753	Intermediate Accounting II
ACCT 3843	Fundamentals of Taxation

# Plus 2 of the following courses:

ACCT 3533	Accounting Technology
ACCT 4673	Cost and Managerial Accounting
ACCT 4963	Audit and Assurance Services

#### 2. ECONOMICS

Plus 9 hours ECON Electives 3000-4000 level	
ECON 2023	Principles of Microeconomics
ECON 2013	Principles of Macroeconomics

3 hours Co-Op allowed.3 hours faculty SA allowed

#### 3. BEHAVIORAL ECONOMICS

ECON 2013	Principles of Macroeconomics
ECON 2023	Principles of Microeconomics
ECON 4423	Behavioral Economics
ECON 4433	<b>Experimental Economics</b>

#### Plus 1 of the following courses:

ECON 3033	Microeconomics Theory
ECON 4743	Introduction to Econometrics

#### 4. FINANCE

#### **Banking/Financial Investments Concentration**

FINN 3013	Financial Analysis
Plus 2 of the fol	lowing 3 courses:

FINN 3053	Financial Markets and Institution	าร
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FINN 3103	Financial Modeling
FINN 3703	International Finance

#### Plus 2 of the following 6 courses:

FINN 3063		Investments
FINN 3133		Commercial Banking
FINN 3603		Corporate Finance
FINN 4133		Advanced Investments
FINN 4233		Advanced Corporate Finance
FINN 4313		Advanced Commercial Banking
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3 hours Co-Op allowed.

## Insurance/Real Estate Concentration

#### Choose any 5 of the following 7 courses:

FINN 3003	Personal Financial Management
FINN 3623	Risk Management
FINN 3933	Real Estate Principles
FINN 4413	Real Estate Appraisal
FINN 4433	Real Estate Finance & Investment
FINN 4733	Life and Health Insurance I
FINN 4833	Property and Casualty Insurance I
3 hours Co-Op allowed.	

## 5. INFORMATION SYSTEMS

ISYS 2263	<b>Principles of Information Systems</b>
ISYS 3293	Systems Analysis and Design
ISYS 3393	Business Application Dev Fund.
ISYS 4213	ERP Fundamentals

# Plus 1 of the following courses:

ISYS 4223 ERP Configuration and Implement.

Any 3-hour Junior/Senior level ISYS course

3 hours Co-Op allowed.

#### 6. BUSINESS ANALYTICS

ISYS 4193	<b>Business Analytics &amp; Visualization</b>
ISYS 4293	Business Intelligence
ISYS 4393	Seminar in Applied Analytics

#### Plus 2 of the following courses:

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ISYS 4213	<b>ERP Fundamentals</b>
FINN 3013	Financial Analysis

ECON 4743 Introduction to Econometrics

ECON 4753 Forecasting

MGMT 4243 Ethics & Corporate Responsibility

MKTG 3633 Marketing Research SCMT 3623 Adv. Inventory Mgmt.

#### 7. MANAGEMENT

MGMT 4243	<b>Ethics and Corporate Responsibility</b>	
Plus 4 of the following 9 courses:		
MGMT 3533	Alternative Dispute Resolution	
MGMT 3763	Social Entrepreneurship	
MGMT 3933	Entrepreneurship/New Ven Dev	
MGMT 4103	Special Topics (max three hours)	
MGMT 4253	Leadership	
MGMT 4263	Org. Change & Development	
MGMT 4433	Small Enterprise Management	
MGMT 4583	International Management	
MGMT 4943	Organizational Staffing	
MGMT 4953	Org. Rewards & Compensation	
MGMT 4993	Entrepreneurship Practicum SAKE	
3 hours Co-Op allowed.		

# **8. MARKETING** MKTG 3433

MKTG 3553	Consumer Behavior
Plus 3 of the follo	wing 6 courses:
MKTG 3633	Marketing Research
MKTG 3653	Category Management Topics
MKTG 4233	Integrated Mktg. Communications
MKTG 4343	Selling and Sales Management
MKTG 4433	Retail Strategy
MKTG 4443	Retail Buying and Merchandise
MKTG 4453	New Product Development
MKTG 4513	Nonprofit Marketing
MKTG 4633	Global Marketing

Introduction to Marketing

#### 9. RETAIL

MKTG 3433	Introduction to Marketing
MKTG 3553	Consumer Behavior
MKTG 4433	Retail Strategy
MKTG 4443	Retail Buying and Merchandising

# **Plus 1 of the following courses:** ECON – any ECON at the 3000 or 4000 level

FINN 3013	Financial Analysis
ISYS 4213	ERP Fundamentals
MGMT - any MGN	MT at the 3000 or 4000 level
MKTG 3653	Category Management Topics
MKTG 4233	Integrated Mktg. Communications
MKTG 4453	New Product Development
SCMT 3613	Supply Management

3 hours Co-Op allowed.

### **10. SUPPLY CHAIN MANAGEMENT**

#### Choose 5 of the following 10 courses:

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SCMT 3443	Transportation & Dis. Mgmt.
SCMT 3613	Supply Management
SCMT 3623	Adv. Inventory Mgmt.
SCMT 3633	Behavioral Supply Chain Mgmt.
SCMT 3643	International Trans. & Logistics
SCMT 3653	Retail Supply Chain Analysis
SCMT 4103	Special Topics Supply Chain Mgmt.
SCMT 4633	Logistics Provider & Carrier Mgmt.
SCMT 4653	Supply Chain Strategy
ISYS 4213	ERP Fundamentals

#### **INTERDISCIPLINARY MINORS:**

#### 1. ENTERPRISE RESOURCE PLANNING (ERP)

ISYS 4213	ERP Fundamentals
ISYS 4223	ERP Config. & Implementation

#### Plus 3 of the following 6 courses:

Plus 5 of the following 6 courses:		
ACCT 3533	Accounting Technology	
ACCT 3723	Intermediate Accounting I	
ISYS 4233	ERP Development	
SCMT 3443	Transportation & Dis Mgmt.	
SCMT 3613	Supply Management	

Adv. Inventory Management

3 hours Co-Op allowed

SCMT 3623

#### 2. NON-PROFIT STUDIES

MKTG 4513	Nonprofit Marketing
SCMT 4853	Cross-Sector Coll for Sustainability
Plus 3 of the fo	ollowing 11 courses:
ACCT 4703	Governmental & Nonprofit Acct.
ECON 3843	Economic Development
MGMT 4243	Ethics & Corporate Responsibility
MGMT 4253	Leadership
MGMT 4263	Org. Change & Development
PLSC 300V	Internship in Public Affairs
PLSC 3103	Public Administration
PLSC 4853	Inter Norms & Corp. Social Res
SOCI 4013	Special Topics in Sociology
WCOB 3023	Sustainability in Business

#### 3. FINANCIAL ECONOMICS

3 hours Co-Op allowed.

FINN 3013	Financial Analysis & Valuation	
ECON 4753	Forecasting	
Plus 3 of the following 4 courses:		
FINN 3063	Investments	
FINN 3603	Corporate Finance	
ECON 3433	Money and Banking	
ECON 4743	Introduction to Econometrics	

#### 4. INTERNATIONAL BUSINESS (21 HOURS)

4. INTERNATIONA	L BUSINESS (21 HOURS)	
ECON 3843	Economic Development	
ECON 3853	Emerging Markets	
ECON 3933	Japanese Economics	
ECON 4633	International Trade	
ECON 4643	International Macro & Finance	
ECON 468V	Inter Econ & Business Seminar	
FINN 3703	International Finance	
MGMT 4583	International Management	
MKTG 4633	Global Marketing	
SCMT 3643	Inter Transportation & Logistics	
3 hours of faculty led study abroad.		
Other study abroad as approved.		
Plus 6 hours of Intermediate foreign language		

Plus 6 hours of Intermediate foreign language (FLAN 2003 and FLAN 2013)