Week 11
Final Presentation
Teams!

• List out personalized student teams here
The Prompt:

- Your team will present to team leads at HealCo and AI TechMed during December’s task force meeting (week 15 of our semester).
- Your audience will be a mix of senior-level managers and directors.
- The leadership team have agreed to provide your team with 7 minutes maximum plus a few minutes for questions.
Presentation Goals: **Quality**

- Why is your team’s proposed solution the *best* solution for this problem?
- What research proves the veracity, feasibility, scalability, and viability of your proposed solution?
- Have other firms or organizations taken a similar approach to yours or is your team's proposal an entirely novel one?
Presentation Goals: **Implementation**

- How will you implement your solution?
  - Be as *precise* and *specific* as possible.
- How will your solution affect a variety of stakeholders in the firm?
- What strategies will you use to motivate a change in behavior amongst firm stakeholders?
- What are the potential downsides to your proposed solution; how will you mitigate the fallout of these downsides?
Presentation Requirements:

• Your presentation must **persuade** your audience.
• **All** team members must contribute and have a speaking role.
• Must have proper speech structure: introduction, body, and conclusion.
Presentation Requirements:

• You should have **a minimum of four sources** in your speech.
  • Book chapters, journal articles, industry reports, white papers, and articles from business newspapers/magazines.
  • Be sure to mention your sources in your speech (e.g. "According to...")
• **You must include a bibliography slide.**
Presentation Requirements:

• A visual aid is required.
  • Upload your PowerPoint to Blackboard by “insert date”
• Must be 6-7 minutes in length, not counting Q&A.
• Teams that exceed 7.5 minutes will be stopped and suffer a reduction in grade. Teams whose speech is less than 5 minutes will also suffer a grade reduction.
Effective Slide Design

• 3-5 seconds for audience to “get it”
• **One** concept per slide
• Simple color schemes/templates
• **Concise** wording
Body Language
Vocal Delivery

Speak deliberately

Mindful cadence

Use Signposts
Building a strong team begins with intentionality

Open the team charter assignment (see Blackboard folder for this week) and download it on your laptop. You will discuss this charter as a group but you'll complete it and turn it in individually on Blackboard.

Completing this short charter will help your team cohere more quickly and create a shared understanding regarding team member roles, expectations, and goals.
Building a strong team begins with **intentionality**

Share with one another the ideas that you put forth in your business brief; settle on the one idea that your team agrees best meets the requirements of the presentation assignment?

Questions to consider:

• Which of your team members' ideas could potentially solve the firms' problems?

• Which of your team members' ideas can you devise a feasible implementation strategy?
Building a strong team begins with *intentionality*

How do you want to see labor distributed and responsibilities assigned for this project?

Why do you want to see labor and responsibilities divided in this manner?
Building a strong team begins with **intentionality**

When/how often will you meet each week?

Create a calendar invitation and share it with each other right now.

Write that date/time on your charter
Building a strong team begins with **intentionality**

How will team decisions be made?

How will information be shared?

How will conflicts be resolved?

How will the team handle team members arriving late, being unprepared, or missing deadlines?
Team charter is due on Blackboard by Friday, 11.59pm