

USAC – University Studies Abroad Consortium Course Equivalencies

Southwest University for Nationalities – Chengdu, China

Chinese Economy = ECON 399t (Economics, Political Science, 3 credits, 400/600-level) Gain a better understanding of the People’s Republic of China and its economy. The objective of this course is to help students trace the major economic historical events since 1949, understand the process of reform from a planned to a market economy since 1978. With this information, students will be able to evaluate the arguments concerning further necessary economic reforms (including the concept of market socialism). Taught in English. (Fall semester)

Shanghai University – Shanghai, China

China Phenomenon: Society, Politics & Business = ECON 399t Summer Session II (Marketing, Political Science, Sociology, 3 credits, 300-level) The recent Chinese economic, social and political development attracts worldwide attention. The fast economic growth is presented as the ‘China Miracle’ or ‘China Phenomenon’ frequently in new media. However, concerns of impacts and implications of the growing power of China on the rest of the world overtake the fuzzy terms in news headlines. This module intends to explore the sources and implications of China’s ‘Peaceful Rise.’ (Session I)

Corporate Finance = FINN 3603 Spring (Finance, 3 credits, 300-level) This course focuses on business and corporate finance, investments and international finance. Topics include business financial management. Taught in English. (Spring semester)

International Business Management = MGMT 4583 Fall (International Business, Management, 3 credits, 400/600-level) Entering the new millennium, the environment that corporations operate in has been developed beyond recognition. Along with information technology, international management is the major challenge facing organisations in the new century. Students must now be knowledgeable about the international dimensions of management. Prerequisite: lower level Business core. Taught in English. (Fall semester)

Managing in a Global Economy with Emphasis on China = MGMT 399t Spring (International Business, Management, 3 credits, 300-level) The world economy is in the state of fast growing and apparent disproportionate. Many people label the current economic situation as ‘stable disequilibrium’. The world economy is driven by the slow but still strong economic growth of the developed countries on one hand and the fast catching-up development of the developing countries. The new advancements of information technology make the result of this economic competition uncertain. Taught in English. (Spring semester)

Business Negotiations = MGMT 399t Summer Session II (Management, 3 credits, 300-level) Each day we enter into negotiations. In business, negotiations take place to determine prices on contracts and how work will be assigned. In our personal lives we negotiate where to eat and which movie to watch. Often we find success in our negotiations, but we also find ourselves unsuccessful or frustrated. We find that others do not have the same interests, perceptions or values and we lack the knowledge and skills to better manage the negotiation process and to achieve our desired outcome. This course is designed to help you develop effective negotiations understandings and skills with a learn-by-doing approach. (Session II)

International Marketing = MKTG 4633 Spring (International Business, Marketing, 3 credits, 400-level) A study of all aspects of marketing unique to international business. This course examines the impact of cultures, ethics, history, politics, and the law on marketing practice in the globalized economy. It also provides knowledge of tools for cultural analysis and discusses issues related to culture, the economy, and all other environmental variables that affect global business. A better understanding of cultural diversity is essential for successful international business, and this course provides a comprehensive perspective. Prerequisite: lower level Business core. Taught in English. (Spring semester)

Marketing Principles = MKTG 3433 Fall (Marketing, 3 credits, 200-level) This course focuses on objectives and policies of marketing managers as influenced by marketing institutions, the functions performed and consumer wants and needs in a diverse culture. Taught in English. (Fall semester)

The Film Business = No transfer Summer Session I (3 credits, 300-level) This course is about starting a new business, and for demonstration purposes, will focus on the business side of the global entertainment industry. The course will discuss the legal, financial and deal making aspects of producing a feature length motion picture. Special emphasis will be on the business plan, financing, product development, production, and distribution. We'll also look at the developing Asian Cinema market.

Chinese Business Issues and Practices = WCOB 399T Fall (General Business, International Business, 3 credits, 300-level) China's rise as a world economic power is changing the global political and economic landscape and it is profoundly affecting the competitive capabilities of multinational companies that put China as a business priority and intend to expand their resources commitment. To succeed in the Chinese market fused with multifaceted risks and to effectively integrate resources in a global perspective, however, foreign companies have to address and keep sight of many crucial issues and complexities concerning China's economic, political, legal, financial, socio-cultural and human resources arenas. In addition, business practitioners must have a set of China-specific consciousness, knowledge and skills, as well as sufficient flexibility, to meet different challenges in the process of market development and business operations. Prerequisite: lower level Business core. Taught in English. (Fall semester)

Charles University - Prague, Czech Republic

European Integration: Past, Present and Future of the European Union = ECON 399t

Spring (Economics, Political Science, 3 credits, 400-level) The very existence and the radical enlargement of the European Union is becoming one of the defining events of the early twenty-first century. The students will get acquainted with history and ideology of European unification process which still play an important role in both philosophical and political discussions of many Europeans. The emergence and transformation of political institutions is the essential part of the class. The collapse of communist regimes in Central and Eastern Europe 1989 posed new challenges, culminated in the decision to massively enlarge which has presented new problems: the necessity to write a comprehensive Treaty for Europe. The analysis of the new Reform Treaty (The Treaty of Lisbon) for Europe and the process of its ratification will be one of the central parts of the course. Special attention will be dedicated to the financial crisis in the EURO-zone.

Global Economy = ECON 399t Fall (Economics, 3 credits, 400-level) Globalization constitutes integration of national economies into the international economy through trade, foreign direct investment (by MNCs), capital flows, international flows of workers, flows of technology and humanity generally. The course covers not only the globalization of economy and related topics such as how to increase the performance of the world economy, but analyzes the different aspects of the globalization of culture and environment. The course ends with the prognosis of future preservation of sustainable development. The aim of the course is to help students to understand the process of globalization and its influence on the world and European economy. What is the role of MNCs in creation and functioning? It deals with the process of cross-cultural communication and its importance for the future not only for managers but also for millions of employees. Case studies, internet and articles from press are used in order to support active participation of the students.

International Management: Eastern and Central Europe = MGMT 4583 Spring

(International Business, Management, 3 credits, 400-level) The international management is about how managers in firms, big or small, are affected by key environmental factors, such as politics and culture, and how they approach and resolve the differences and difficulties posed by international business opportunities and competition. (Spring semester)

Social Psychology in Business and Management = MGMT 399t Spring (International

Business, Management, 3 credits, 400-level) The course introduces students into the most salient issues of social psychology which are relevant to the understanding of how an organization as a social group works, what is important for the employees' performance and business effectiveness. It integrates general theoretical knowledge with its practical applications in specific business or organizational contexts and developing social-psychological skills needed for effective communication in business or a workplace. The students will have a chance to practice the attained knowledge through various exercises and practical activities.

Imperial College – London, England

Comparative Economic Systems = ECON 399t Summer (Economics, 3 credits, 300-level) Examines the major economic systems of the world, in both theory and practice, by focusing on encouraging a general understanding of how economic systems work and how economic theory interacts with government policy, history, and culture to explain economic performance. Economies examined in some detail will include several advanced market capitalist countries, the former socialist economies, and emerging economies.

University of Pau – Pau France

Business in the European Union = MGMT 399t Spring (International Business, 3 credits, 300-level) This course examines the differences of how business is done in the different countries of the European Union, with special attention to the differences between the EU and the US. Emphasis is placed on understanding the current global business environment in relation with multinational firms. Case studies will be examined.

Direct Enrollment at Leuphana University - Lüneburg, Germany (courses taught in English and German)

Economic and Political Institutions of the European Union = ECON 399t Fall (Economics, 3 credits, 400-level) The two main achievements of the liberalism were the idea of human and political rights, guaranteed by the State, and the creation of national markets, as a means of creating the resources for the rising living standards of the European societies. With the Nazism and the two World Wars these two pillars of Modern States were challenged and almost destroyed. This explains the risks taken by European societies for uniting themselves and ‘pooling’ sovereignties. Taught in English. (Fall semester)

Applied Project Management = TLOG 399t Fall (3 credits, 400-level) In today’s competitive environment, companies succeed or fail based on their ability to bring products and/or services to the market in a timely manner. It is the project manager’s job with his team to make sure that this happens. Students will be introduced to praxis background information and successful concepts of applied project management. During the program, students will work in teams to plan and implement real-world projects. The projects will either be a live project for a client or a simulation of a project undertaken in industry.

Materials Management = TLOG 399t Fall (3 credits, 400-level) Students will learn about the theoretical and application oriented basics of materials management. Beginning with different strategies of material requirements planning, the course then proceeds with purchasing strategies and organization concepts. Transportation issues (internal and external) are discussed as well as

warehouse management aspects. The participants discuss and assess different solutions for materials management related problems. They learn about the basic ideas and main concepts of managing the material supply chain in industrial companies.

Factory Integration = TLOG 399t Fall (3 credits, 400-level) Students will learn about tried and tested scientific state-of-the-art methods with regard to a future-oriented enterprise integration based on business strategy, TQM-philosophy, and supply chain management from the following areas: Strategic business management, systems management, process management, sales management, R&D management, production and technology management, quality management, organization management, information management, communication management, economy and cost management, ecology management, environment management.

Strategic Manufacturing Networks = TLOG 399t Fall (3 credits, 400-level) Students will learn about commonalities and differences of conditions for production in the main economic regions of the world. Factory conditions, social and cultural characteristics are discussed, as well as relevant logistics and fiscal aspects for global production networks. The participants discuss and assess internal and external conditions and boundaries for the set-up of production sites. They learn about the basic ideas and main efficiency levers for the configuration of global production networks. Main aspects of vertical integration, site selection, specialization, product and process complexity as well as supply chain management will be discussed with respect to their characteristics and potential for optimization. State of the art and actual trends for set-up and managing of production networks will be introduced.

Christ University – Bangalore, India

Bangalored: Business Relationships between India and the United States = WCOB 399t Fall (International Business, Political Science, 1 credit, 400-level) Spring (International Business, Political Science, 1 credit, 400-level) Thanks to the IT/BPO boom, the hospitality industry is smiling and Bangalore's hotel room crunch is well known. Hotels in Bangalore now are near full and over 95 percent of visitors come on business. Americans might protest at 'being Bangalored', but Bangaloreans themselves are at sea, not knowing how to deal with the BPO phenomenon. The outsourcing boom has added momentum to the city; more jobs, more spending power, bigger malls, better cars and swank restaurants - changing the cityscape beyond recognition in the last four years. Glass and granite buildings housing American offices have sprung up and technology has touched all aspects of life. The BPO/ITES business has definitely changed the real estate scene in Bangalore. From the façade of buildings in the 1990s, the focus now is on 'efficiency' of buildings. In simple terminology, clients are getting more usable space than what they were getting earlier on.

Contemporary Political and Economic Issues in South Asia = ECON 399t Fall (Anthropology, Economics, Political Science, 3 credits, 400-level) Spring (Anthropology, Economics, Political Science, 3 credits, 400-level) India is the dominant power in South Asia; it

has intervened in the civil war in Sri Lanka, controlled fuel imports into landlocked Nepal, and negotiated a nuclear stand-off with Pakistan. As India now transforms itself into a global economic powerhouse, its regional economic prowess will match or even surpass its political influence. In this course we will focus primarily on India, but we'll also take into account contemporary political and economic events and issues in neighboring countries. Texts will include classics such as Rudolph's "In Pursuit of Lakshmi" and more recent articles in India's Economic & Political Weekly

International Business = MGMT 4583 Spring (International Business, Management, 3 credits, 400-level) This course is designed to introduce students to the realities of doing business in a world where 1) political boundaries and barriers are falling and the bottom line might be determined by events in Beijing, Berlin, or Brasilia as in your home market; 2) the products we use everyday are just as likely to have originated in India, Italy or Indonesia as in Idaho; and 3) international institutions, such as the World Trade Organization and the International Monetary Fund may have a more significant impact upon our business transactions than our state legislature. (USAC Spring semester)

International Marketing = MKTG 4633 Fall (International Business, Marketing, 3 credits, 400-level) A study of all aspects of marketing that are unique to international business. This course examines the impact of cultures, ethics, history, politics, and the law on marketing practice in the globalized economy. It also provides knowledge of tools for cultural analysis and discusses issues related to culture, the economy, and all other environmental variables that affect global business. A better understanding of cultural diversity is essential for successful international business, and this course provides a comprehensive perspective. Prerequisite: lower level Business core.

Bangalored: Business Relationships between India and the United States = WCOB 399t Summer Session I (International Business, Political Science, 1 credit, 400-level) Thanks to the IT/BPO boom, the hospitality industry is smiling and Bangalore's hotel room crunch is well known. Hotels in Bangalore now are near full and over 95 percent of visitors come on business. Americans might protest at 'being Bangalored', but Bangaloreans themselves are at sea, not knowing how to deal with the BPO phenomenon. The outsourcing boom has added momentum to the city; more jobs, more spending power, bigger malls, better cars and swank restaurants - changing the cityscape beyond recognition in the last four years. Glass and granite buildings housing American offices have sprung up and technology has touched all aspects of life. The BPO/ITES business has definitely changed the real estate scene in Bangalore. From the façade of buildings in the 1990s, the focus now is on 'efficiency' of buildings. In simple terminology, clients are getting more usable space than what they were getting earlier on. (Session I)

Production Management = TLOG 399t Summer Session I (General Business, 3 credits, 400-level) Production management involves the integration of numerous activities and processes to produce products and services in a highly competitive global environment. Many companies

have experienced a decline in market share as a result of their inability to compete on the basis of product design, cost or quality. Most now agree that world class performance in operations, i.e., in product design, manufacturing, engineering and distribution, is essential for competitive success and long term survival. This course considers the operations from a managerial perspective. We will consider key performance measures of operations (productivity, quality and response time) as well as important concepts for improving the performance of operations along these dimensions. At the end of the course students will have a fair understanding of the role Production Management plays in business processes. Emphasis is given both to familiarization of various production processes and service systems, and to quantitative analysis of problems arising in the management of operations.

SAA, University of Torino - Torino, Italy

International Business Law = BLAW 399t Fall (3 credits, 400-level) This course covers legal regulations which promote or restrain trade and investment by business firms engaged in international activities. Regional, national and international sources of law affecting international business transactions are explored.

Legal Environment for Business = WCOB 1012 Fall (3 credits, 300-level) This course presents the legal and ethical environment of business as it is affected by the economic, social, and political institutions and processes with emphasis on the impact of the foregoing on diversity in the workplace and the legal system.

Economic and Political Institutions of the European Union = ECON 399t Fall (Economics, Political Science, 3 credits, 300-level) The creation of the European Union will go down in history as one of the most remarkable achievements of the twentieth century; in less than two generations Europeans fought two appalling wars among themselves, appreciated the dangers of nationalism and sat down to design a system that would make inconceivable that they would ever take up arms against each other again. A body of laws and treaties has been agreed upon and a set of institutions has been created that have altered the political, economic and social landscape of western Europe. The main objective of this class is to gain understanding on how European Union works and about what it means for the millions of people who live under its jurisdiction. Our goal is to provide students with fair understandings of concept of the European market integration within the present framework of globalization, trade liberalization and regionalism. Taught in English. (Fall semester)

Economic Integration and Common Markets = ECON 399t Spring (Economics, Political Science, 3 credits, 400-level) Analysis of various cases of economic integration including the

European Common Market and the North American Free Trade Area. Prerequisite: Macro and Microeconomics. Taught in English. (Spring semester)

International Finance = FINN 3703 Spring (Finance, International Business, 3 credits, 300-level) This course provides an understanding of international financial markets, financing of international business operations and investments and financial decision making in the multinational firm. The course will also cover topics such as measuring and managing currency risk, foreign exchange rates, international monetary systems, balance of payments and international financial institutions. The course will provide insight into the connections between theoretical determinants of international finance and realities of international financial management. Students taking this course for graduate credit will complete additional coursework/projects. Prerequisite: Principles of Managerial Finance, Corporate Finance or equivalent. Taught in English. (Spring semester)

E-Commerce = ISYS 399t Fall (3 credits, 400-level) The growth of the Internet continually changes the strategies and operation of all business today. Students in this course, will be introduced to a wide range of electronic commerce issues in the wide field of marketing. This information will serve as a foundation for continual learning in this dynamic environment.

Business Leadership and Management Competencies = MGMT 399t Spring (Management, 3 credits, 400-level) This course is designed to combine the "why?" of leadership thinking with the "how?" of leadership skill development. The class focuses on discussion of principle-based leadership, and students will be asked to challenge their paradigms of leadership. The material read will be applied to leadership situations (both real and fictional) and, ultimately to the students' own development. The outcome of the course is an individual leadership development plan, tailored to each student's specific development needs. Taught in English.

International Marketing = MKTG 4633 Spring (International Business, Marketing, 3 credits, 400-level) A study of all aspects of marketing unique to international business. This course examines the impact of cultures, ethics, history, politics, and the law on marketing practice in the globalized economy. It also provides knowledge of tools for cultural analysis and discusses issues related to culture, the economy, and all other environmental variables that affect global business. A better understanding of cultural diversity is essential for successful international business, and this course provides a comprehensive perspective. Prerequisite: lower level Business core. Taught in English. (Spring semester)

Marketing Principles = MKTG 3433 Fall (Marketing, 3 credits, 200-level) This course focuses on objectives and policies of marketing managers as influenced by marketing institutions, the

functions performed and consumer wants and needs in a diverse culture. Taught in English. (Fall semester)

Operations Management = TLOG 399t Fall (Management, 3 credits, 400-level) The goal of this course is to provide the student with an overview of the concepts and techniques of Operations Management across all activities of an organization and for all types of processes. Basic methods of analysis to support decision-making will be presented. On completion of the course, the student should be able to identify appropriate analytical techniques for given decisions, perform basic quantitative analyses using these methods, and make basic judgements regarding effective management of operations in manufacturing and service environments. Prerequisite: lower level Business core. Taught in English. (Fall semester)

University of Alicante Alicante, Spain

Economic and Political Institutions of the European Union = ECON 399t Fall (Economics, Political Science, 3 credits, 400-level) Spring (Economics, Political Science, 3 credits, 400-level) The subject aims to analyze the past, present and future of European integration, on the basis of historic and economic reasoning. The process of European integration and its effects will be assessed taking into account difference

The University of the Basque Country - Bilbao/Getxo, Spain

Economic and Political Institutions of the European Union = ECON 399t Fall (Economics, Political Science, 3 credits, 400-level) From the Middle Ages on, many thinkers proposed the union of Europe. But only after the Second World War the material conditions existed for making it possible. This course shows why and how this attempt has been so successful. Taught in English. (Fall semester)

Economic Development and Non-Governmental Organizations = ECON 399t Spring (Economics, Political Science, 3 credits, 400-level) Non-Governmental Organizations (NGOs) are playing an increasingly important role in global politics, economic development and social change. This course critically discusses the basic dimensions for the understanding of the growing relevance of NGOs in human and sustainable development and global governance. NGOs are formed to provide services or advocate for issues that are perceived as overlooked or ineffectively addressed by national and local governments, the private sector, or multilateral institutions. They represent a civil society response to the identification of diverse problems, a venue for the development of innovative policy making, and a means of identifying deficient policies, ineffective programs or gaps in service delivery. NGOs play a crucial role in critiquing, facilitating, and supplementing the public and private sector. After some conceptual clarifications regarding the changing meanings of development, and through the analysis of NGOs' structures

from an international perspective, the course will address the legal, economic, managerial, and policy planning process aspects of non-profit NGOs. The course explores the full range of NGO strategies, including mobilizing and organizing communities, developing and operating development programs and services, engaging in institutional policy making and creating advocacy networks both at local and global scale.

Business and Politics in the EU and the US = ECON 399t Summer Session I (Business, Political Science, 3 credits, 300-level) In this course, we examine the interactions between business and government in the EU (especially Spain), the US and elsewhere, with special attention to business lobbying of government. We will study the theories about and research on how interest groups organize, how they seek to influence government policy through lobbying, and how the different historical, political and economic contexts in the EU and other nations affect the political activities of business. Case studies will be examined from the EU, US and elsewhere. Mode of delivery includes lecture/discussion related to assigned readings, written assignments, and case studies.

Corporate Finance = FINN 3603 Fall (Finance, 3 credits, 300-level) This course focuses on business and corporate finance, investments and international finance. Topics include business financial management. Taught in English. (Fall semester)

Business Simulation = MGMT 399t Summer Session II (General Business, 3 credits, 400-level) This course uses a hands-on, web-based computer simulation to create a highly engaging and participative learning environment in which student teams compete against each other in a dynamic international market. From this course, students should (1) gain an appreciation for the complexities of the international environment, (2) develop capabilities in identifying and analyzing key environmental variables that influence an organization's performance within and across national markets, and how these variables may influence the organization, and (3) enhance their skill in developing and implementing practical plans for competing in fast-changing marketplaces. This course has a \$30 surcharge for the simulation software license, but no textbooks will be required.

International Management = MGMT 4583 Summer Session I (International Business, Management, 3 credits, 400-level) Summer Session II (International Business, Management, 3 credits, 400-level) This course introduces students to the world of international business and management by studying cultural influences, government, and business structures in the global economy. Topics covered will include trade relations, international finance and legal and labor agreements. Students will be encouraged to think about international issues and their implications for US businesses. In particular, students will address challenges associated with

operating in the international economy and the impact of foreign operations and foreign exchange transactions.

Marketing Principles = MKTG 3433 Fall (Marketing, 3 credits, 200-level) This course focuses on objectives and policies of marketing managers as influenced by marketing institutions, the functions performed and consumer wants and needs in a diverse culture. Taught in English.

International Marketing = MKTG 4633 Spring (International Business, Marketing, 3 credits, 400-level) A study of all aspects of marketing unique to international business. This course examines the impact of cultures, ethics, history, politics, and the law on marketing practice in the globalized economy. It also provides knowledge of tools for cultural analysis and discusses issues related to culture, the economy, and all other environmental variables that affect global business. A better understanding of cultural diversity is essential for successful international business, and this course provides a comprehensive perspective. Prerequisite: lower level Business core. Taught in English. (Spring semester)

Operations Management = TLOG 399t Fall (Management, 3 credits, 300-level) The goal of this course is to provide the student with an overview of the concepts and techniques of operations management across all activities of an organization and for all types of processes. Basic methods of analysis to support decision-making will be presented.

Global Economics = WCOB 399t Fall (Economics, 3 credits, 300-level) This course is a basic introduction to major issues in global business. It identifies global problems in specific functional areas that would be explored more in depth in courses such as International Economics, Finance, Marketing and Management. While it is helpful to have completed the core courses in business to take this class, other majors can provide interesting viewpoints, and not be overwhelmed with business jargon. Taught in English. (Fall semester)

Chiang Mai University – Chiang Mai, Thailand

ASEAN Trade and Economics = ECON 399t Fall (Economics, 3 credits, 400-level) A study of the national and regional economies of Southeast Asia; Agriculture, Industry, Finance, and the Services sector. The role of government. Development and economic change in the post-war period. Regional and international economic relations. Present economic trends.

International Finance = FINN 3703 Fall (Finance, International Business, 3 credits, 300-level) International Finance (or sometimes called International Monetary Theory) is one of the growing areas of the finance and economics curricula. Today's financial marketplace is truly global. No

students of economics or finance can fully understand current development without some background in international finance. If, after completing this course, a student can pick up The Wall Street Journal and understand the international financial news, along with its implications, then I feel that I have succeeded as a teacher. To this end, this course offers a concise comprehensive overview of international finance.

International Business Management = MGMT 4583 Spring (International Business, Management, 3 credits, 300-level) Entering the new millennium, the environment that corporations operate in has been developed beyond recognition. Along with information technology, international management is the major challenge facing organizations in the new century. Students must now be knowledgeable about the international dimensions of management. This module enables students to expand their knowledge of management and international business in a range of organizations by engaging in practical business tasks, such as preparing business plans, undertaking negotiations and giving presentations. This module has two primary objectives. The first objective is to provide students with an understanding of the international business environment. The second objective is to provide a context in which students can continue to develop their general business skills, such as analysis, strategic decision-making, presentation skills and writing skills.

Universidad Rey Juan Carlos – Madrid, Spain

Economic and Political Institutions of the European Union = ECON 399t Spring (Economics, Political Science, 3 credits, 400-level) From the Middle Ages on, many thinkers proposed the union of Europe. But only after the Second World War the material conditions existed for making it possible. This course shows why and how this attempt has been so successful.

Universidad Andrés Bello – Santiago, Chile; Universidad Nacional de Costa Rica – Heredia, Costa Rica; Universidad Nacional de Costa Rica at the USAC Center – Puntarenas, Costa Rica; Universidad de Costa Rica – Sede de Occidente – San Ramon, Costa Rica

International Political Economy: North-South Relations = ECON 399t (Economics, Political Science, 3 credits, 400/600-level) Theories of Third World development emphasizing the role of the state will be covered with a special focus on the relationship between the state and national/international corporations. A discussion of selected current and future political-economic issues dealing with aspects such as North-South relations with particular emphasis on Latin America. Prerequisite: six semesters of college Spanish. Taught in Spanish. (Fall semester)