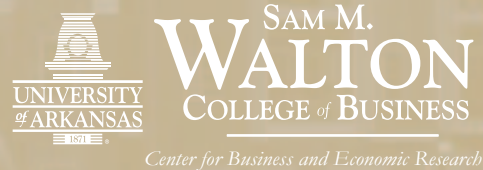


# THE SKYLINE REPORT

SPONSORED BY ARVEST BANK

## Multifamily Real Estate Market Summary for Benton and Washington Counties October 2006



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## Multifamily Real Estate Market Summary for Benton and Washington Counties

This report is the ninth edition of the Skyline Report for Benton and Washington Counties-Multifamily Real Estate Market Analysis. Researchers at the Center for Business and Economic Research (CBER) in the Sam M. Walton College of Business at the University of Arkansas produce the Skyline Report to provide timely statistical analysis of the Northwest Arkansas multifamily real estate market. This study is a companion piece to the quarterly single-family residential and commercial Skyline Reports. As the population of the region grows, there is increased demand for all types of housing. Understanding the supply of multifamily housing opportunities is critical to understanding the overall residential market, particularly as low interest rates have made home ownership more appealing relative to leasing comparable residential space. The information contained in the following pages details the current condition of the multifamily market and sets the stage for future comparisons.

### Highlights from the Third Quarter of 2006

- Vacancy rates for multifamily properties in Northwest Arkansas declined from their second quarter 2006 level of 7.5 percent to 7.7 percent in the third quarter of 2006. The third quarter 2006 vacancy rate was higher than the third quarter 2005 vacancy rate of 5.7 percent.
- Fayetteville had the lowest aggregate vacancy rate at 4.9 percent, down from its rate of 5.7 percent in the second quarter. The Rogers vacancy rate also fell to 7.5 percent. The vacancy rate in Bentonville was up from the second quarter rate of 7.6 percent to 12.5 percent in the third quarter. The Springdale vacancy rate also rose to 11.7 percent. Vacancy rates rose in Siloam Springs from 4.8 to 5.0 percent.
- The average lease price per month for a multifamily property unit in Northwest Arkansas was up about \$11 to \$514.
- On a price per square foot basis, multifamily units were least expensive on average in Siloam Springs at \$0.54 per square foot and most expensive on average in Fayetteville at \$0.64 per square foot.
- Additional condominium projects were announced in Northwest Arkansas. Most of the multiple story condominium activity is in Fayetteville, while in Rogers and Bentonville, condominium complexes are coming on the market.

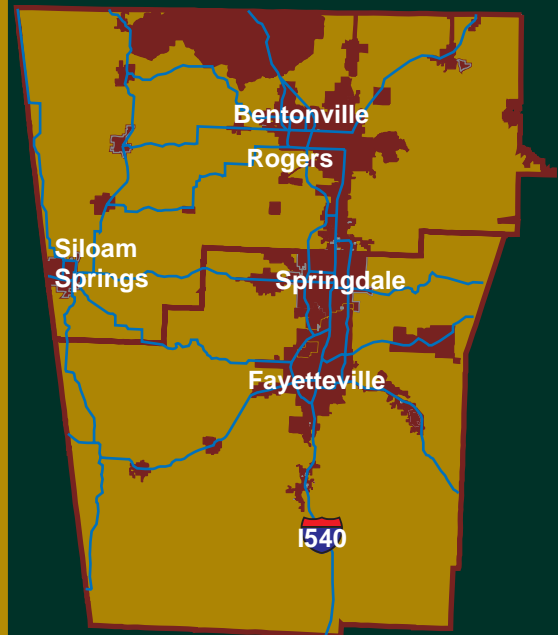
## Study Structure and Methodology

The results of an in-depth data gathering process are presented and analyzed in this report. Data from three distinct sources were used to examine the characteristics of the Northwest Arkansas multifamily residential housing market. Second, building permit data were examined to identify any multifamily units that were new to the market. Then, the databases from the Benton and Washington County Assessors' offices were searched to identify existing multifamily properties. Finally, a survey of the population of multifamily property managers was conducted in order to collect the characteristics of the Northwest Arkansas multifamily housing market.

The Skyline Report is structured in the following way. In the second section, a review of relevant economic statistics is presented to set a context for examining multifamily housing. In the section that follows the economic overview, regional comparisons are detailed. A table containing information about multifamily building permits issued in the last twelve months is shown second, followed by a short discussion about the kinds of properties that are being permitted. A table with announcements of coming multifamily projects follows. Next, there is an analysis of the data obtained from the Benton and Washington County Assessors' offices. The total number and the square footage of the population multifamily properties in Northwest Arkansas are broken down by major city. Then, the coverage of the sample of CBER survey respondents is discussed in relation to that population. Finally, vacancy rates, average unit sizes and average floor plan prices, all calculated from the survey sample, are presented on a regional basis.

The report then turns to a more detailed city-by-city analysis. For this report, Bentonville, Fayetteville, Rogers, Siloam Springs, and Springdale were examined. For each city, information on the size and lease price of available floor plans is presented. Following those aggregated numbers are two matrixes with details about the sampled properties. The second matrix includes occupancy statistics and available lease durations for each property in the city's sample. The third matrix details the mix of amenities that each property provides for its residents.

In order to collect this specific information about Northwest Arkansas multifamily residential properties, CBER researchers surveyed the population of multifamily property managers. To identify potential respondents, databases from the Washington and Benton County Assessors' offices were searched. Contact information was obtained where available and at least three phone contacts were attempted for each respondent. When no response was forthcoming, the properties were physically visited by a surveyor.



The Northwest Arkansas multifamily market includes the following five major cities:

1. Bentonville
2. Fayetteville
3. Rogers
4. Siloam Springs
5. Springdale

As the ninth edition of the multifamily series of the Skyline Report, this study provides some comparisons in vacancy rates, prices, unit sizes, and other multifamily property characteristics. In future reports, trends will be further examined.

## Economic Overview

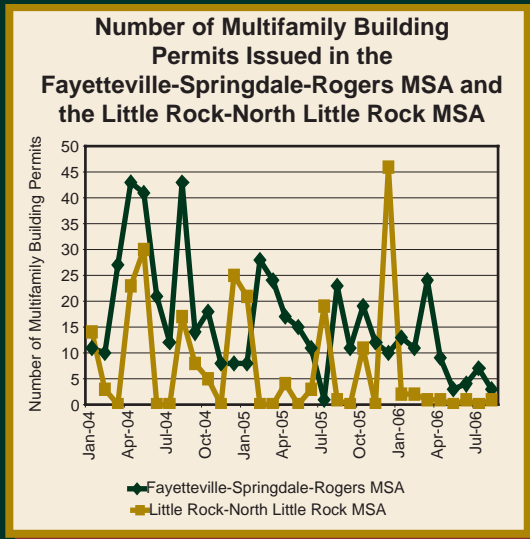
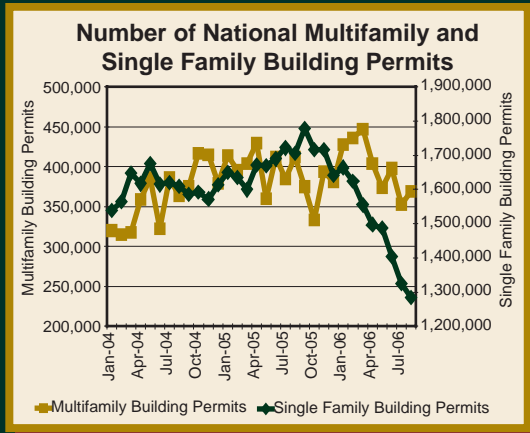
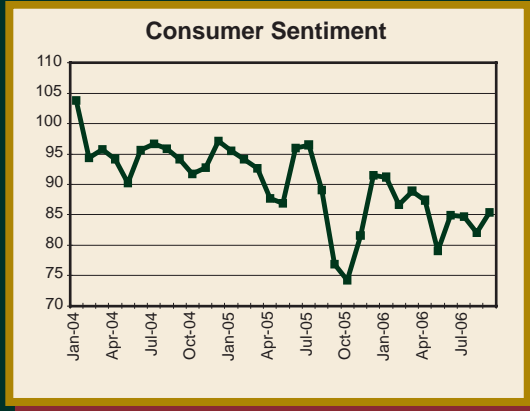
To get a sense of the Northwest Arkansas multifamily housing market, it is useful to look at some key macroeconomic statistics. The University of Michigan produces the Consumer Sentiment Index. The Index of Consumer Sentiment was 85.4 in the September 2006 survey, up from 82.0 in August 2006, and significantly up from the Katrina-influenced value of 76.9 in September of 2005. The Index of Consumer Expectations, a closely watched component of the Index of Leading Economic Indicators, rose slightly to 78.2 in September from 68.0 in August and the 63.3 recorded in September of 2005. In contrast, the Current Economic Conditions Index fell to 96.6 in September 2006, down from 103.8 in August and 98.1 in September 2005.

"Consumers held a much more positive outlook for the overall economy as well as prospect for their own financial situation, despite more negative evaluations of their current financial situation," according to Richard Curtin, the Director of the University of Michigan's Survey of Consumers.

The U.S. Census Bureau estimates the issuance of building permits. The August 2006 national level of multifamily building permits reflected a one month improvement and was not significantly below the August 2005 level, while the August 2006 single family building permits reflected an eleven month decline from their most recent high in September 2005. The August 2006 level of single family building permits was significantly lower than the August 2005 level.

Turning to the two major metropolitan areas in Arkansas, the Fayetteville-Springdale-Rogers (FSR) MSA and the Little Rock-North Little Rock (LR) MSA, different patterns on a smaller scale are apparent. The accompanying graphs show the number of multifamily building permits and total number of residential building permits issued in the two metro areas. Interestingly, despite its much smaller population, the FSR metro area had a greater number of building permits (both multifamily and total) than the LR metro area during the past twelve months. Despite a great deal of seasonal variation, the trends of the multifamily building permits and total building permits in the both metropolitan areas are declining slightly. No significant changes in the pace of growth in the number of residential or multifamily building permits are expected.

On September 20, 2006 the Federal Reserve Board left the target for the federal funds rate unchanged at 5.25 percent. This was the second meeting of the Federal Reserve where no change was implemented. As the





accompanying graph shows, the spread between short term rates and conventional 30-year mortgage rates has declined more than 325 basis points since its most recent peak in June 2004. The ten-year treasury interest rate and the 30-year conventional mortgage rate bottomed out in June of 2005 and have been increasing moderately since that time, but not at the same velocity as short term rate increases. In the past few months, longer term interest rates have declined a bit, even as the three-month rate has increased. This has caused an inversion of the yield curve at some maturity levels.

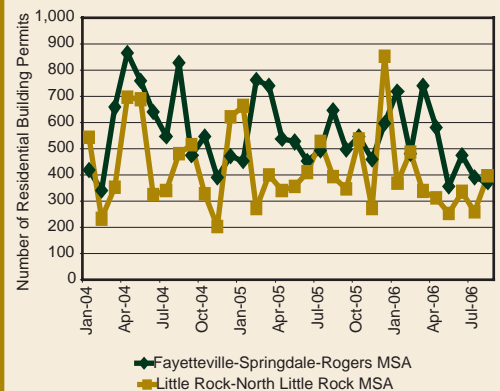
Finally, a graph showing employment trends in the FSR metro area is included. Employment in the region continues to grow at the same pace as its five-year trend, adding approximately 600 jobs a month to the region. Because employment growth is the single most important factor in determining demand for housing of all kinds, there must be an awareness of the possibility of structural changes in the labor market. The data show no evidence that the rate of job growth in Northwest Arkansas will abate in the near term.

## Regional Overview

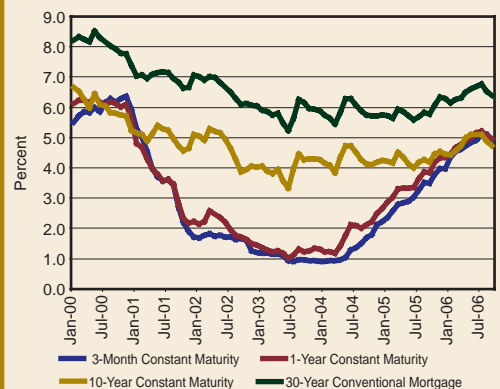
The Northwest Arkansas multifamily housing market is driven by the demands of the populations in its various communities. Multifamily housing serves multiple purposes in Northwest Arkansas. In Fayetteville, home of the University of Arkansas, the state's flagship institution of higher education, much of the supply of multifamily housing is designed to serve the increasing and ever-changing student population. In addition to providing student housing, multifamily properties also act as low-income housing for those whose financial status and credit ratings are not sufficient to purchase a single-family home. Thus, as areas like South Fayetteville are redeveloped and previously existing affordable single family residences are demolished, the demand for multifamily housing should increase. Finally, multifamily properties serve as transitional housing for those who are between single family residences or for those who unlikely to remain in a particular location long enough to make the purchase of a house make economic sense. The growth in the number of executive suites in Northwest Arkansas is a testament to demand driven by transitional factors. Additionally, in Rogers and Bentonville, a number of upscale properties with monthly leases comparable to monthly mortgage payments have entered the market. These properties are designed to provide easy accessibility to the commercial districts of the cities and are designed to appeal to tenants looking to eliminate property maintenance responsibilities. These upscale properties are pushing up average rents in the cities and are having an impact on vacancy rates.

The growth in the condominium market in Northwest Arkansas deserves some mention. In Fayetteville, there are two kinds of condominium projects coming on the market-luxury high-rise buildings, located downtown and on Dickson Street and more affordable condominiums in building complexes

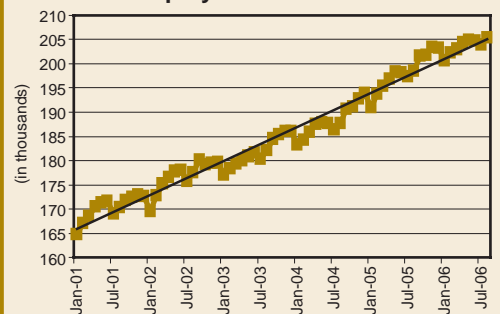
**Number of All Residential Building Permits Issued in the Fayetteville-Springdale-Rogers MSA and the Little Rock-North Little Rock MSA**



**Selected Interest Rates**



**Fayetteville-Springdale-Rogers MSA Employment and Trend**



## Condominium Projects

Complex Name	City	Number of Units	Unit Square footage	Price per square foot
Arcadian Village	Fayetteville	12		
Aspen Ridge Townhomes	Fayetteville	220	1,500-1,770	\$120
Bellafont II	Fayetteville	99		
Cheveaux Court Condominiums	Fayetteville	58	1,260	
Divinity Building	Fayetteville	30		
Heritage Building	Fayetteville	6	2,250-3,650	\$212
Icehouse Condos	Fayetteville	9	1,200-1,500	\$180-\$250
Lafayette Loft Condominiums	Fayetteville	17	500-1,250	\$215
Legacy Building	Fayetteville	37	717-3,779	\$300
North Corner Condominiums	Fayetteville	19	857-1,250	\$171
One East Center Condos	Fayetteville	6	1,981-3,748	\$280
Piedmont Condominiums	Fayetteville	30	1,000	\$150
Prairie and West Street Condos	Fayetteville	17		
Renaissance Towers	Fayetteville	23	1,250+	
Reserve At Steele Crossing	Fayetteville	108	700-1,400	\$148
S Block Ave Condos on the square	Fayetteville	3		
Segraves Condominiums	Fayetteville	8	1,390-2,000	\$225
Sequoyah Commons*	Fayetteville	15	700-1,150	\$210-\$225
Skate Place Condominiums	Fayetteville	34		
Spring Street Lofts	Fayetteville	30	1,160-1,528	\$232
St Charles Plaza	Fayetteville	70		\$295-\$325
Stonebridge Meadows	Fayetteville	115		
The Dickson	Fayetteville	20		
The Lofts at Underwood Plaza	Fayetteville	77	600-2,600	
Wedington Circle Condominiums	Fayetteville	296		\$150-\$200
Westside Village Condos	Fayetteville	366		
24th Street Condominiums	Rogers	56		
Arbors at Pinnacle Ridge Condos	Rogers	94	1,715-1,985	\$130-\$140
Condos at the Peaks	Rogers	260	1,514-2,880	\$132
Westin Condos	Rogers	30-50		\$350-\$400
Woodbridge Condominiums	Rogers	326	1,500-1,800	\$113-\$130

being built on the edges of town. In Rogers, there have also been some condominium projects announced in building complexes. The other market trend that is beginning to appear is the conversion of some high-end apartment complexes into condominiums. A prime example is the changeover of Bristol Gardens on the Creek into the Reserve at Steele Crossing. The low interest rate environment has made the market conditions for high-end, high-rent apartments particularly difficult, as mortgages for single family homes are available for the same monthly payments.

The associated table gives some information about announced condominium projects. The information gathered shows that the condominiums are selling from between \$113 and \$400 a square foot, with average square footages varying between 500 and 3,748 square feet. In Fayetteville, these properties account for 1,725 units and in Rogers there are 736 condominium units in these projects alone.

## Building Permits

The associated table details the building permits that have been issued for multifamily housing purposes over the past twelve months. Ten projects with values greater than a million dollars were permitted during the period. Five of these were located in Fayetteville, two were located in Rogers, two were located in Springdale, and one was located in Bentonville. The Fayetteville projects involve the construction of the Bedford Loop Apartments near the University, the Fairlane Apartments, the Piedmont Condos near Washington Regional Medical Center, and the Junction Street Apartments. In Rogers, there are apartments and condos being constructed off West Walnut and North 30th Street at the West Cedar Circle Apartments. The Springdale projects are The Links at Springdale and the Remington Place Apartments complex, off of Butterfield Coach Road. In Bentonville, the Sunset Development has been permitted.

The business press was examined to formulate the attached table of announced new projects. These projects are in addition to those that have already been mentioned in the building permit section and should be considered jointly with the building permit information in order to get a firm picture about the supply that is coming onto the market.

### Multifamily Residence Building Permits September 2005 - August 2006

Date	Complex or Developer	Number of Permits	Total Value of Permits	City
9/2/2005	40 E Maple Street	1	\$262,300	Fayetteville
9/12/2005	Arbors at Pinnacle Ridge	44	\$4,288,724	Rogers
10/18/2005	Remington Place	16	\$11,643,915	Springdale
11/21/2005	Bedford Loop Apartments	2	\$1,162,298	Fayetteville
11/22/2005	Netherland Way 4-plexes	2	\$678,272	Fayetteville
12/1/2005	Thorne Company	1	\$609,082	Fayetteville
12/1/2005	EWI	1	\$3,201,906	Fayetteville
1/3/2006	Fairlane Apartments	5	\$6,379,994	Fayetteville
1/11/2006	1322 W. Cleveland Street	1	\$956,744	Fayetteville
1/11/2006	The Links at Springdale	15	\$13,160,390	Springdale
1/13/2006	Campus Properties	1	\$497,349	Fayetteville
2/6/2006	Sunset Development	12	\$10,617,600	Bentonville
4/3/2006	West Cedar Circle Apartments	43	\$2,150,000	Rogers
4/17/2006	North Corner Condos	3	\$480,000	Fayetteville
4/24/2006	Piedmont Condos	4	\$2,271,000	Fayetteville
6/8/2006	Junction Street Apartments	3	\$1,942,392	Fayetteville
	<b>Total</b>	<b>154</b>	<b>\$60,301,966</b>	

## Announcements of New Projects

Complex	Developer	Construction Costs	Number of Units	City
Grandview Heights	E & S Development and Properties	\$100,000,000	460	Beaver Lake
Harbin Pointe Apartments	Home Place Retirement Development Corp.	\$15,000,000	194	Bentonville
Riverwalk Farm Estates, Phase I	John Deweese	\$2,800,000	60	Bentonville
Abshier Heights	Grandview Heights		24	Fayetteville
Aspen Ridge Townhomes*	Town Creek Construction & Developers	\$38,500,000	220	Fayetteville
Beacon Flats	Beacon Flats LLC	\$1,500,000	9	Fayetteville
Bellafont II*	The Barber Group	Not Disclosed	99	Fayetteville
Butterfield Trail Duplexes	EWI Constructors	\$838,000	4	Fayetteville
Deldonn Apartments	Sweetser Properties	\$726,735	30	Fayetteville
Dickson Street Condominiums*	The Barber Group	\$1,000,000	34	Fayetteville
Divinity Building*	The Barber Group	\$70,000,000	30	Fayetteville
Legacy Building*	The Barber Group	\$17,000,000	39	Fayetteville
Mountain Ranch	Tom Terminella		288	Fayetteville
One East Center Condos*	Rob Merry-Ship, Richard Alexander, John Nock, Ted Belden	\$2,400,000	6	Fayetteville
Piedmont Condominiums*	The Barber Group	\$2,270,000	30	Fayetteville
Renaissance Towers*	John Nock and AMA	\$30,000,000	20	Fayetteville
Ridgehill Apartments	The Barber Group	Not Disclosed	36	Fayetteville
Sequoyah Commons*	Houses Inc.	\$4,550,000	26	Fayetteville
Skate Place Condominiums*	Hometown Development	Not Disclosed	34	Fayetteville
Sligo Street Apartments	Jamerson Properties LLC	\$585,000	16	Fayetteville
Southern View Apartments	Lindsey Construction Co.	\$9,400,000	114	Fayetteville
Spring Street Lofts*	Brandon Barber, John Nock, Mitchell Massey, Morgan Hooker	\$8,500,000	33	Fayetteville
St Charles Plaza	Greg House		70	Fayetteville
Stone Bridge Meadows*	Nock-Broyles Development LLC		155	Fayetteville
The Arbors at Springwoods	EPCON Communities of NW Arkansas	Not Disclosed	122	Fayetteville
The Lofts at Underwood Plaza*	AMA and John Nock	\$18-20,000,000	72	Fayetteville
University Club Tower*	David Chapman		60-65	Fayetteville
Wedington Circle Condominiums*	Greg House and Steve Mansfield	Not Disclosed	296	Fayetteville
Westside Village Condos*	Todd Jacobs, Critical Path Designs	Not Disclosed	366	Fayetteville
Clear Creek Apartments	Clear Creek II LLC	\$6,500,000	112	Johnson
Karrington Ridge Townhomes	Elder Properties LLC	\$2,000,000+	72	Johnson
Indian Creek Duplexes	Morton Asset Management Inc.	\$1,900,000	24	Rogers
Innisfree Senior Living Community	Williamsburg Management Co. Inc.	\$3,000,000	30	Rogers
Ranch at Pinnacle Point	Ranch at Pinnacle LP	Not Disclosed	392	Rogers
Valley West Drive Project	Kim Fugitt	\$1,350,000	15	Rogers
Westin Condos*	The Barber Group	\$100,000,000	30-50	Rogers
Woodbridge Condominiums*	Landquest		326	Rogers
Dick Smith Duplexes	Moulden Construction	\$3,500,000	30	Springdale
Remington Place Apartments	Remington Place Apartments LLC	\$13,000,000	192	Springdale
The Links at Springdale II	Lindsey Construction Co.	\$8,900,000	180	Springdale
Wobbe Road Apartments	Chance Contractors Inc.	\$1,500,000	32	Springdale

\*indicates condominiums.



## Northwest Arkansas Multifamily Properties

Building permits give a good indication of the types and amounts of space that will become available on the market in the near future. However, to understand the existing stock of multifamily properties, CBER researchers examined the property tax databases from the offices of the Benton and Washington County assessors. From those databases, parcels that were classified as multifamily residential were identified and then results were aggregated by complex to avoid double counting. Unfortunately, the databases do not include any measure of the number of units associated with a particular property, but rather the total square feet of any buildings on the parcels are provided. Therefore, the number of properties by city and the total square feet of multifamily residential space are provided in the accompanying table.

The database search showed that Fayetteville had the most multifamily properties in Northwest Arkansas with 330, totaling almost 4.2 million square feet. Following Fayetteville, in descending order from most multifamily properties to fewest were Rogers, Bentonville, Springdale, and Siloam Springs. The total number of multifamily properties in these cities in the third quarter of 2006 was 769 with a total size of almost 12.3 million square feet.

CBER staff attempted to obtain additional information about each of the multifamily residential properties in these five cities. A survey instrument was developed to ascertain the number of units in each property, the number of units currently available for lease, the types of different floor plans, the prices of different floor plans, lease durations, and the amenities associated with each property. An online data collection tool was used to streamline the process and to make responding more convenient for apartment managers. The results from this surveying effort comprise the remainder of this report. In the third quarter of 2006, information was collected on 80.6 percent of the existing square footage of multifamily properties, compared to 81.8 percent in the second quarter of 2006.

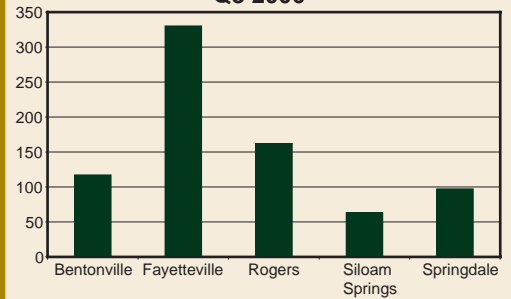
In the analysis that follows, it is important to remember that the survey sample disproportionately measures large properties with many units, rather than small multifamily properties. In as much as the large properties drive the market for multifamily housing, extrapolating the results to the entire population is entirely reasonable. Within the third quarter survey sample, there

### Total Inventory of Multifamily Properties and Sample Coverage Q3 2006

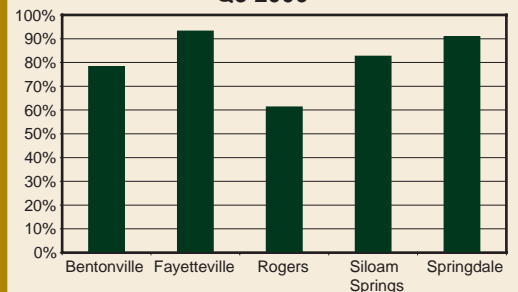
City	Number of Multifamily Properties in County Assessor Databases	Total Square Feet of Multifamily Properties in County Assessor Databases	Number of Multifamily Properties in Sample	Total Square Feet of Multifamily Properties in Sample	Percent Coverage of Total Square Feet
Bentonville	117	2,237,042	70	1,751,122	78.3%
Fayetteville	330	4,152,715	232	3,869,003	93.2%
Rogers	162	3,438,435	60	2,106,832	61.3%
Siloam Springs	63	685,879	34	566,657	82.6%
Springdale	97	1,751,020	73	1,591,942	90.9%
<b>Northwest Arkansas</b>	<b>769</b>	<b>12,265,091</b>	<b>469</b>	<b>9,885,556</b>	<b>80.6%</b>

were 23,259 total units in 469 multifamily residential properties. These properties had a combined vacancy rate of 7.7 percent, up from 7.5 percent in the second quarter of 2006. The highest vacancy rate was in Bentonville, at 12.5 percent and the lowest vacancy rate was in Fayetteville at 4.9 percent. In the third quarter of 2006, Siloam Springs had a vacancy rate of 5.0 percent, Rogers had a vacancy rate of 7.5 percent, and Springdale had a vacancy rate of 11.7 percent. Within the sample, the average lease price per month in Northwest Arkansas was \$513.76, up from \$502.84 in the second quarter. The average size of a unit was 836 square feet, up from 814 square feet in the previous quarter. The average monthly price per square foot of a multifamily property was \$0.61, down from \$0.62 in the second quarter of 2006. Breaking down the price and square footage by floor plan yields other interesting statistics. On a price per square foot basis, the least expensive floor plans had four bedrooms at \$0.57. The most expensive floor plans, on average, were studio apartments at \$0.84 per square foot per month.

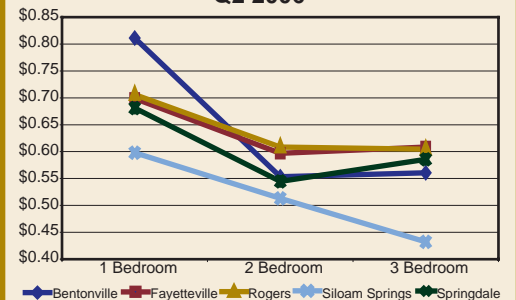
**Number of Multifamily Properties in Assessor Databases Q3 2006**



**Sample Coverage of Total Square Feet of Multifamily Properties by City Q3 2006**



**Price per Square Foot by Number of Bedrooms by City Q2 2006**



## Sample Vacancy Rates

Market Area	Number of Apartment Complexes	Number of Units	Q3 2006 Vacancy Rate	Q2 2006 Vacancy Rate	Q3 2005 Vacancy Rate
Bentonville	70	2,698	12.5%	7.6%	3.9%
Fayetteville	232	10,765	4.9%	5.7%	3.6%
Rogers	60	3,494	7.5%	9.4%	13.2%
Siloam Springs	34	1,002	5.0%	4.8%	1.3%
Springdale	73	5,300	11.7%	10.9%	6.0%
<b>Northwest Arkansas</b>	<b>469</b>	<b>23,259</b>	<b>7.7%</b>	<b>7.5%</b>	<b>5.7%</b>

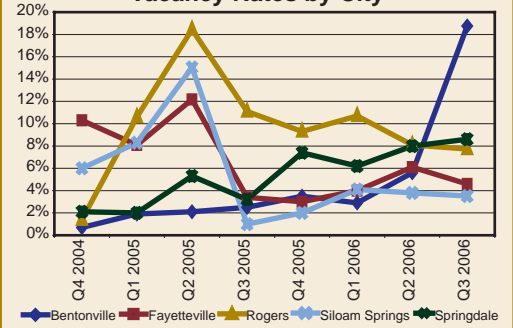
## Northwest Arkansas Average Unit Size and Price by Floor Plan Q3 2006

Floor Plan	Average Square Feet	Average Price per Month	Average Price per Square Foot
Studio	421	\$355.91	\$0.84
1 Bedroom	611	\$429.55	\$0.70
2 Bedroom	909	\$528.23	\$0.58
3 Bedroom	1,230	\$717.83	\$0.58
4 Bedroom	1,242	\$713.88	\$0.57
<b>Northwest Arkansas</b>	<b>836</b>	<b>\$513.76</b>	<b>\$0.61</b>

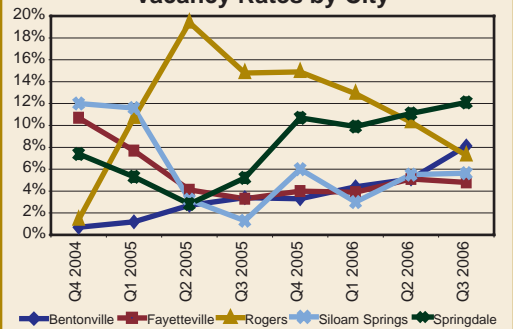
## Northwest Arkansas Vacancy Rates by Floor Plan Q3 2006

Market Area	1 Bedroom	2 Bedroom	3 Bedroom
Bentonville	18.8%	8.1%	10.5%
Fayetteville	4.6%	4.8%	8.1%
Rogers	7.7%	7.3%	10.8%
Siloam Springs	3.5%	5.6%	3.3%
Springdale	8.6%	12.1%	17.2%
<b>Northwest Arkansas</b>	<b>7.7%</b>	<b>7.2%</b>	<b>11.6%</b>

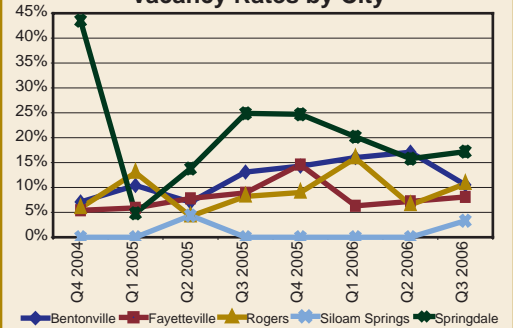
### One Bedroom Multifamily Vacancy Rates by City



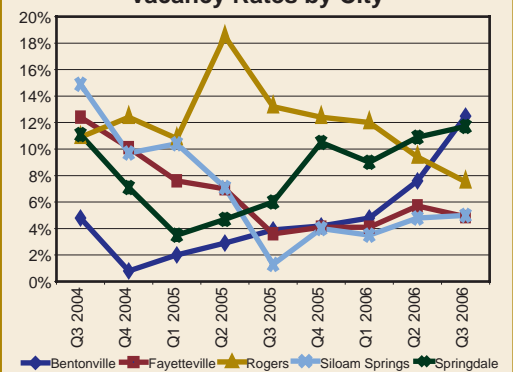
### Two Bedroom Multifamily Vacancy Rates by City



### Three Bedroom Multifamily Vacancy Rates by City



### Multifamily Vacancy Rates by City



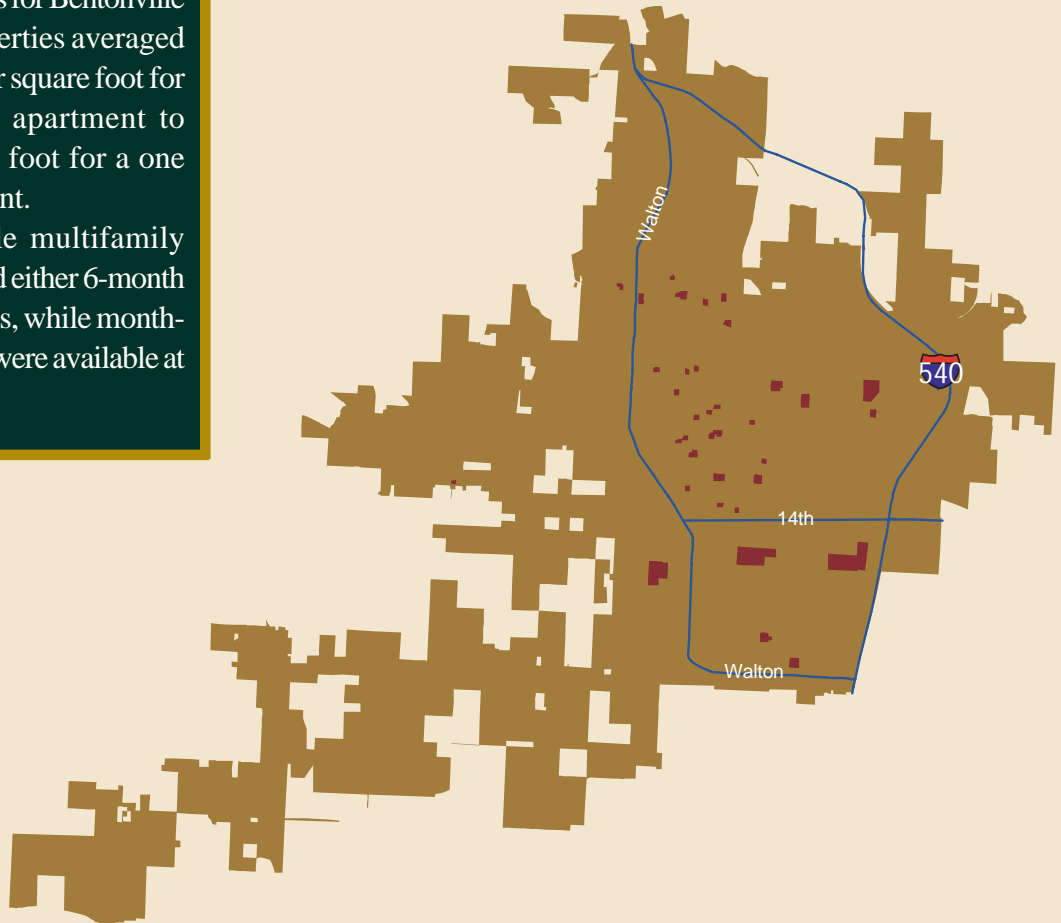
## Bentonville

- In the database from the office of the Benton County Assessor, there were 117 multifamily properties in Bentonville in the third quarter of 2006. These properties comprised 2,237,042 square feet.
- The 70 Bentonville Skyline Report survey respondents accounted for 78.3 percent of the square footage of all of the multifamily properties in the city.
- In the 2,698 units that were reported by Skyline Report survey respondents, there was a 12.5 percent vacancy rate, up from 7.6 percent in the second quarter of 2006.
- The average lease rate of all units in Bentonville was \$516, while the average size of a unit was 852 square feet.
- The monthly leases for Bentonville multifamily properties averaged between \$0.48 per square foot for a four bedroom apartment to \$0.80 per square foot for a one bedroom apartment.
- Most Bentonville multifamily properties required either 6-month or 12-month leases, while month-to-month options were available at a few properties.

## Bentonville Average Unit Size and Price by Floor Plan Q3 2006

Floor Plan	Average Square Feet	Average Price per Month	Average Price per Square Foot
Studio	--	--	--
1 Bedroom	623	\$500.43	\$0.80
2 Bedroom	907	\$499.65	\$0.55
3 Bedroom	1,178	\$637.80	\$0.54
4 Bedroom	1,200	\$580.00	\$0.48
<b>Bentonville</b>	<b>852</b>	<b>\$516.31</b>	<b>\$0.61</b>

## Bentonville Multifamily Properties





## Bentonville Vacancy Rates and Lease Durations by Property Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
202-216 SE 10th Street	20	20	0.0%				✓	
1209 NW 12th Street	3	3	0.0%				✓	
1207 NW 2nd Street	4	3	25.0%		✓	✓	✓	
706-712 NW 3rd Street	4	4	0.0%		✓			
714, 716 NW 3rd Street	2	2	0.0%		✓			
205 NW 4th Street	4	4	0.0%				✓	
701, 70 SE 4th Street	4	4	0.0%		✓			
201-209 SE 6th St & 507 SE A St	10	8	20.0%		✓			
405, 406 SW 6th St & 406, 407 SW 7th St	4	4	0.0%		✓			
405 SW 6th St.	4	3	25.0%		✓			
302-304 SW 7th Street	2	2	0.0%					
406 SW 7th St.	4	3	25.0%		✓			
408 SW 7th St.	4	3	25.0%		✓			
802 SE 8th Street	4	4	0.0%		✓			
203 SE A Street	4	4	0.0%				✓	
421 SE A Street	10	10	0.0%				✓	
502, 503 A Street	8	6	25.0%		✓			
502, 504 SE A Street	8	8	0.0%		✓			
505 SE A Street	4	2	50.0%					
816 NE A Street	9	9	0.0%				✓	
504 SE B Street	4	4	0.0%					
1504, 1506 Bella Vista Road	2	2	0.0%		✓			
1018, 1020 SE Benton Street	2	2	0.0%		✓			
3275 Blueberry	2	2	0.0%					✓
302 NW C Street	3	3	0.0%				✓	
503 SW C Street	4	4	0.0%		✓			
603 SW C St.	2	2	0.0%				✓	
605 SW C St.	2	2	0.0%				✓	
1208 Cedar Place	4	4	0.0%				✓	
502 W Central	8	8	0.0%				✓	✓
404, 406 NW D Street	8	7	12.5%		✓			
1114 NW D Street	7	6	14.3%		✓		✓	
2404 SE Jayel Terrace	24	23	4.2%		✓		✓	
4 Jonquilla Way	2	2	0.0%		✓			
102 NW K Street	4	3	25.0%		✓	✓		
306 S Main Street	6	6	0.0%		✓			
1318 Royal Drive	2	2	0.0%		✓			
6100 SW Rutland	356	96	73.0%					
A Street Apartments	14	14	0.0%					
Adams House	22	19	13.6%	✓	✓	✓	✓	✓
Apple Glen Townhouses	16	14	12.5%		✓		✓	
Bentonville Commons	240	228	5.0%		✓			
Briarwood Place Apartments	24	23	4.2%					✓
Cabin Courts	15	15	0.0%					✓
Carriage Square	66	60	9.1%		✓		✓	
Court III Apartments	8	8	0.0%					✓
Court IV Apartments	6	6	0.0%					✓
Del Mar Apartments	128	128	0.0%				✓	
Four Seasons Colonial Apartments	12	12	0.0%		✓			✓
Garden Walk	24	24	0.0%				✓	
Garland Square	62	52	16.1%				✓	
Links at Bentonville	432	432	0.0%					
Meadowoods Apartments	13	10	23.1%				✓	
Merchants Building Apartments	10	8	20.0%	✓	✓	✓	✓	✓
Moberly Manor Apartments I & II	216	216	0.0%				✓	
Moberly Place	120	120	0.0%				✓	
NEA	4	3	25.0%				✓	

## Bentonville Vacancy Rates and Lease Durations by Property (Cont.) Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
NE A & 7th	4	4	0.0%				✓	
NE Lake	4	3	25.0%				✓	
Osage Terrace	40	38	5.0%				✓	
Park Central Apartments	24	22	8.3%		✓		✓	
Rose Garden Apartments	100	100	0.0%		✓		✓	
SE 5th Street & SE J Street Duplex	4	4	0.0%				✓	
SE 5th Street & SE J Street Triplex	6	6	0.0%				✓	
The Springs Apartments	16	14	12.5%				✓	
The Woods at the Park Apartments	24	21	12.5%				✓	
Touchstone Village	190	182	4.2%				✓	
Vaughn Apartments	60	55	8.3%		✓	✓	✓	
Villa I Apartments	20	20	0.0%		✓			
Waterside Apartments	216	216	0.0%		✓		✓	
<b>Bentonville</b>	<b>2,698</b>	<b>2,361</b>	<b>12.5%</b>					



## Bentonville Amenities by Property Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
202-216 SE 10th Street	2													✓
1209 NW 12th Street														
1207 NW 2nd Street	2													
706-712 NW 3rd Street	2												✓	
714, 716 NW 3rd Street	2												✓	
205 NW 4th Street	2													✓
701, 70 SE 4th Street	2												✓	
201-209 SE 6th Street & 507 SE A St	2												✓	
405, 406 SW 6th St & 406, 407 SW 7th St	2												✓	
405 SW 6th St.	2												✓	
302-304 SW 7th Street	2									✓			✓	
406 SW 7th St.	2												✓	
408 SW 7th St.	2												✓	
802 SE 8th Street	2												✓	
203 SE A Street	2													✓
421 SE A Street	2													✓
502, 503 A Street													✓	
502, 504 SE A Street	2												✓	
505 SE A Street														
816 NE A Street													✓	
504 SE B Street													✓	
1504, 1506 Bella Vista Road	2												✓	
1018, 1020 SE Benton Street	4												✓	
3275 Blueberry	2												✓	
302 NW C Street	2												✓	
503 SW C Street	2												✓	
603 SW C St.	2												✓	
605 SW C St.	2												✓	
1208 Cedar Place	2												✓	✓
502 W Central	1													✓
404, 406 NW D Street	2									✓			✓	
1114 NW D Street	2											✓	✓	
2404 SE Jayel Terrace	2											✓	✓	
4 Jonquilla Way	2											✓	✓	
102 NW K Street	2													
306 S Main Street	0												✓	
1318 Royal Drive	2									✓			✓	
6100 SW Rutland	2	✓	✓	✓	✓	✓				✓		✓	✓	
A Street Apartments												✓	✓	
Adams House	1	✓			✓							✓		✓
Apple Glen Townhouses	2											✓	✓	
Bentonville Commons	2	✓	✓	✓	✓							✓	✓	
Briarwood Place Apartments	2												✓	
Cabin Courts	1												✓	
Carriage Square	2									✓		✓	✓	
Court III Apartments	1											✓	✓	
Court IV Apartments	2											✓		
Del Mar Apartments		✓								✓				

## Bentonville Amenities by Property (Cont.) Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
Four Seasons Colonial Apartments	2											✓	✓	
Garden Walk	1													
Garland Square	2	✓			✓	✓						✓	✓	
Links at Bentonville		✓	✓	✓	✓				✓					
Meadowoods Apartments	2												✓	
Merchants Building Apartments	2	✓									✓			
Moberly Manor Apartments I & II			✓	✓	✓	✓				✓				
Moberly Place										✓				
NE A													✓	
NE A & 7th													✓	
NE Lake													✓	
Osage Terrace	1	✓									✓		✓	✓
Park Central Apartments	2												✓	
Rose Garden Apartments	2									✓		✓	✓	
SE 5th Street & SE J Street Duplex	2									✓			✓	
SE 5th Street & SE J Street Triplex	2	✓										✓	✓	
The Springs Apartments	2												✓	
The Woods at the Park Apartments	2											✓	✓	
Touchstone Village	2		✓		✓							✓	✓	
Vaughn Apartments	2												✓	
Villa I Apartments	2												✓	
Waterside Apartments	2		✓	✓	✓	✓		✓				✓	✓	

✓ Allows or has specific amenity





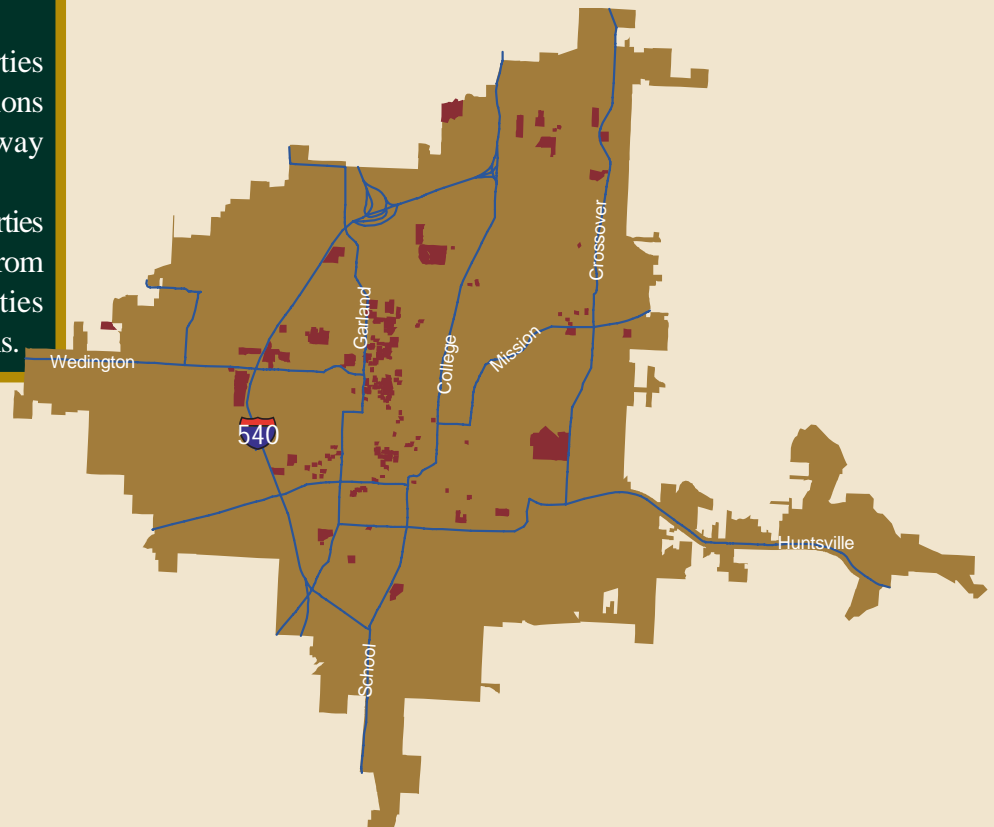
## Fayetteville

- In the database from the office of the Washington County Assessor, there were 330 multifamily properties in Fayetteville in the third quarter of 2006. These properties comprised 4,152,715 square feet.
- The 232 Fayetteville Skyline Report survey respondents accounted for 93.2 percent of the square footage of all of the multifamily properties in the city.
- In the 10,765 units that were reported by Skyline Report survey respondents, there was a 4.9 percent vacancy rate, down from the second quarter 2006 rate of 5.7 percent.
- The average price of all units in Fayetteville was \$530, while the average size of a unit was 831 square feet.
- The monthly leases for Fayetteville multifamily properties averaged between \$0.60 per square foot for a two or four bedroom apartment to \$0.86 per square foot for a studio apartment.
- Fayetteville multifamily properties had a wide variety of lease durations from month-to-month all the way through 12-month leases.
- Fayetteville had multifamily properties with many different floor plans, from studio to four bedroom properties with many configurations of baths.

## Fayetteville Average Unit Size and Price by Floor Plan Q3 2006

Floor Plan	Average Square Feet	Average Price per Month	Average Price per Square Foot
Studio	427	\$367.67	\$0.86
1 Bedroom	617	\$437.01	\$0.71
2 Bedroom	919	\$553.30	\$0.60
3 Bedroom	1,253	\$770.41	\$0.61
4 Bedroom	1,254	\$746.67	\$0.60
<b>Fayetteville</b>	<b>831</b>	<b>\$529.59</b>	<b>\$0.64</b>

## Fayetteville Multifamily Properties



## Fayetteville Vacancy Rates and Lease Durations by Property Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
875 W 15th Street	8	7	12.5%				✓	
1617-1681 18th Street	10	9	10.0%		✓	✓	✓	
364, 388 E 7th Street	17	15	11.8%		✓			
380 Andrews	1	0	100.0%					
408 Andrews	1	0	100.0%				✓	
412 Andrews	1	1	0.0%			✓	✓	
2756-2786 Arroyo	7	7	0.0%		✓			
1750, 1792, 1818 Bedford Loop	36	2	94.4%					
1381 Bernice	4	4	0.0%				✓	
800 W Berry Street	4	4	0.0%			✓	✓	
815 Berry Street	6	6	0.0%	✓		✓		
970 W Berry Street	10	10	0.0%				✓	
2409 Brophy Avenue	4	4	0.0%		✓		✓	
2429 Brophy Avenue	4	4	0.0%		✓		✓	
2433 Brophy Avenue	4	4	0.0%		✓		✓	
601 W Center Street	6	6	0.0%		✓			
744, 752 W Cleveland	2	2	0.0%				✓	
750 W Cleveland	12	12	0.0%				✓	
711 Douglas Street	12	10	16.7%		✓		✓	
7 S Duncan	8	6	25.0%					✓
855 Fritz	1	1	0.0%			✓	✓	
1530 Garland	6	6	0.0%					
1540 Garland	6	3	50.0%					
41-47 S Gregg	26	26	0.0%		✓			
1360 Gregg	1	1	0.0%			✓	✓	
1362 Gregg	1	1	0.0%			✓	✓	
410 Highland Avenue	9	8	11.1%		✓	✓	✓	
5 S Hill Avenue	8	8	0.0%					✓
8 S Hill Avenue	14	13	7.1%					✓
1060 W Holly Street	8	8	0.0%				✓	
911 W Hughes	8	8	0.0%				✓	
2632 Kantz Drive	1	1	0.0%			✓	✓	
836 Lawson Street	1	1	0.0%					
898 Lawson Street	1	1	0.0%					
910 Lawson	1	0	100.0%			✓	✓	
730 N Leverett Street	12	11	8.3%			✓	✓	
800 Leverett	2	2	0.0%					
1621 Leverett	10	10	0.0%			✓	✓	
247-261 Lewis Avenue	6	4	33.3%				✓	
510-520 Lewis Avenue	21	11	47.6%		✓	✓	✓	
1701 N Lewis	26	24	7.7%		✓			
915 Lindell	24	24	0.0%	✓			✓	
229 Locust Street	2	2	0.0%		✓	✓	✓	
420 S Locust	11	11	0.0%		✓			
218 E Maple Street	1	1	0.0%				✓	
219 Meadow Street	5	5	0.0%				✓	
1500 Nettleship	10	10	0.0%			✓	✓	
1535 W Nettleship	10	10	0.0%	✓	✓	✓	✓	
1540 W Nettleship	16	13	18.8%		✓	✓	✓	
970 N Oakland Avenue	12	12	0.0%				✓	
1131 N Oakland Avenue	6	6	0.0%				✓	
1205 N Oakland Avenue	4	4	0.0%				✓	
1209-1211 N Oakland Avenue	4	4	0.0%				✓	
1626 N Oakland Avenue	1	1	0.0%				✓	
4131 Old Missouri Road	4	4	0.0%					
723-732 Paris	8	8	0.0%				✓	
755 Paris & 816-818 Rose	8	8	0.0%				✓	
632 Putman	96	96	0.0%		✓	✓	✓	

## Fayetteville Vacancy Rates and Lease Durations by Property (Cont.) Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
1112 Rochier Street	10	8	20.0%				✓	
1118-1120 Rochier Street	4	3	25.0%				✓	
828-834 Rose Street	4	4	0.0%		✓	✓	✓	
1711 Sang	5	4	20.0%				✓	
110 N School Street	4	3	25.0%				✓	
815 Storer Avenue	7	7	0.0%				✓	
823 Storer Avenue	8	8	0.0%	✓		✓		
944 Storer Avenue	20	19	5.0%				✓	
510 Township	1	1	0.0%				✓	
211 Trent	1	1	0.0%			✓	✓	
2660 W Wedington Drive	36	36	0.0%		✓			
Adams Street Townhomes	10	10	0.0%				✓	
Addington Townhouses	6	6	0.0%				✓	
Appleby Apartments	216	216	0.0%			✓		
At the Pines	24	20	16.7%		✓		✓	
Ball Street Condos	4	4	0.0%		✓		✓	
Bay Apartments	6	6	0.0%		✓		✓	
Bedford Loop Apartments	78	38	51.3%	✓	✓	✓	✓	
Berry Street Apartments	6	5	16.7%	✓		✓		
Beverly Manor Apartments	23	23	0.0%				✓	
Boardwalk Jeans Apartments	20	20	0.0%					✓
Bristol Gardens on the Creek	272	272	0.0%			✓	✓	
Brooks Park	56	55	1.8%		✓		✓	
Brown Apartments	23	22	4.3%				✓	
Butterfield Trail Village	256	256	0.0%				✓	
Campbell Avenue Apartments	1	0	100.0%					
Campus Connection	10	10	0.0%				✓	
Campus Corner	28	21	25.0%		✓		✓	
Campus Crossing	12	12	0.0%					
Campus Studio	96	96	0.0%			✓	✓	
Candlelight Apartments	56	56	0.0%			✓	✓	
Casa Rojo	1	1	0.0%					
Center Street Apartments	18	15	16.7%		✓		✓	
Chamberland Square Apartments	96	92	4.2%		✓	✓	✓	
Cheryl-Lynn Townhouses	28	25	10.7%			✓	✓	
Chestnut I	44	44	0.0%					
Chestnut II	216	216	0.0%					
Cleveland Place	12	12	0.0%				✓	
The Cliffs I	204	203	0.5%				✓	
The Cliffs II	192	191	0.5%				✓	
The Cliffs III	288	283	1.7%					
The Cliffs IV	60	60	0.0%					
The Cliffs Townhomes	12	12	0.0%					
The Club at the Creeks	84	57	32.1%		✓		✓	
College Point Apartments	11	11	0.0%				✓	
College Station	18	18	0.0%				✓	
College View	18	18	0.0%	✓		✓		
Collindale Heights	12	9	25.0%		✓		✓	
Colonial Arms Apartments	69	67	2.9%			✓	✓	
Cornerstone I	120	120	0.0%				✓	
Cornerstone II	108	108	0.0%		✓	✓	✓	
Court Street Duplexes	37	24	35.1%		✓		✓	
Courts at Whitham	26	25	3.8%		✓		✓	
Crafton Place	84	83	1.2%				✓	
Crossover Apartments	4	0	100.0%					
Crossover Terrace	84	77	8.3%				✓	
Crowne at Razorback	270	267	1.1%		✓	✓	✓	
Deane and Shamblin Street Apts	21	19	9.5%			✓	✓	✓

## Fayetteville Vacancy Rates and Lease Durations by Property (Cont.) Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
Deldonn Apartments	50	46	8.0%			✓	✓	
Delmarr Apartments	49	41	16.3%			✓	✓	
Duckspond Townhomes	4	4	0.0%				✓	
Eagle and Oakland Townhouses	12	10	16.7%				✓	
Eagle Crest	7	7	0.0%				✓	
Eagle Street Apartments	6	5	16.7%				✓	
East Oaks Apartments	164	164	0.0%				✓	
Encore Apartments	26	26	0.0%		✓		✓	
English Ivy Townhouses	8	7	12.5%				✓	
Fair Park	228	228	0.0%			✓		
Fairlane Apartments	108	48	55.6%		✓	✓	✓	
Fairview Apartments	12	12	0.0%				✓	
Feather's Cottage Apartments	7	6	14.3%		✓	✓	✓	
Fletcher Duplexes	4	4	0.0%			✓	✓	
Fletcher Street Condos	4	4	0.0%		✓		✓	
Foxborough	51	49	3.9%		✓		✓	
Freeman Townhouses	14	13	7.1%				✓	
French Quarter Apartments	20	20	0.0%		✓	✓	✓	
The Gables	28	28	0.0%			✓	✓	
Garden Park	156	152	2.6%		✓	✓	✓	
Garland Square	58	53	8.6%				✓	
Georgetown Square	10	10	0.0%				✓	
Gold Leaf Apartments	9	9	0.0%			✓	✓	
Grandview Apartments	129	119	7.8%				✓	
Greenleaf Townhomes	60	49	18.3%		✓		✓	
Greens at Lakeside	384	382	0.5%					
Harman Place	28	28	0.0%		✓		✓	
Hayden Place I	16	16	0.0%		✓		✓	
Hayden Place II	8	8	0.0%		✓		✓	
Holly Street Efficiencies	10	8	20.0%	✓	✓	✓	✓	✓
Indian Springs	29	27	6.9%				✓	
Jennings Mill	14	12	14.3%				✓	
The Jenny Lynn	23	21	8.7%					✓
Kantz Cove Townhouses	6	6	0.0%		✓		✓	
Kenwood Village	20	17	15.0%				✓	
Lafayette Gregg Apartments	18	18	0.0%					
Lafayette Street Apartments	11	7	36.4%					
Lakeside Village I	132	131	0.8%					
Lakeside Village II	132	129	2.3%					
Lawson Square Apartments	4	2	50.0%			✓	✓	
Leverett Gardens	142	136	4.2%	✓	✓	✓	✓	✓
Leverett Landing	6	6	0.0%				✓	
Leverett Station	8	8	0.0%	✓			✓	
Leverett Townhouses	56	56	0.0%			✓	✓	
Lighthouse Apartments	20	20	0.0%				✓	
Lindell Place	14	14	0.0%				✓	
Lindell Place II	14	14	0.0%				✓	
Magnolia Place	29	29	0.0%				✓	
Maple Manor Apartments	128	128	0.0%		✓		✓	
Maple Street Apartments	28	28	0.0%					
Maple Terrace Apartments	12	4	66.7%				✓	
Maria H Apartments	92	86	6.5%	✓	✓	✓	✓	✓
Markham Hill	112	112	0.0%				✓	
Molly Court	33	33	0.0%				✓	
Moonlight Cottages and Duplexes	6	6	0.0%		✓	✓	✓	
Morningside	60	54	10.0%				✓	
Nantucket Apartments	110	110	0.0%				✓	
Noble Oaks I	28	27	3.6%			✓	✓	



## Fayetteville Vacancy Rates and Lease Durations by Property (Cont.) Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
Noble Oaks II	24	24	0.0%			✓	✓	
Noble Oaks III	96	95	1.0%			✓	✓	
North Corner Condos	19	0	100.0%		✓	✓	✓	
North Creekside Apartments	196	193	1.5%		✓		✓	
North Gregg Townhouses	8	7	12.5%				✓	
Oakland Apartments	25	21	16.0%		✓	✓	✓	
Oakland Station	24	24	0.0%				✓	
Oaks Apartments	14	14	0.0%		✓			
Oakshire East I, II	212	212	0.0%				✓	
Oakwood Place	52	49	5.8%			✓	✓	
On the Hill	10	10	0.0%				✓	
Oxford Place	22	21	4.5%			✓	✓	
Ozark Duplexes	34	20	41.2%		✓		✓	
Paradise View	132	132	0.0%			✓		
The Park I	264	263	0.4%			✓		
The Park II	60	60	0.0%			✓		
Park Lake	90	85	5.6%		✓	✓	✓	
Pleasant Wood Townhouses	58	57	1.7%				✓	
Porter Place Townhouses	72	68	5.6%			✓	✓	✓
Raspberry	22	20	9.1%		✓	✓	✓	
Razorback Plaza	20	16	20.0%			✓	✓	
Red Bud Apartments	19	18	5.3%			✓	✓	
Robinson Townhouse Apartments	22	19	13.6%			✓	✓	
Shiloh Apartments	240	240	0.0%				✓	
South Creekside Apartments	156	148	5.1%		✓		✓	
South Hills Apartments	10	9	10.0%	✓	✓		✓	
Southern View	300	295	1.7%			✓		
Southmon Apartments	88	87	1.1%				✓	✓
Spring Street Apartments	8	8	0.0%				✓	
St. James Place Condos	33	30	9.1%			✓	✓	
The Stadium Apts at Razorback Road	112	112	0.0%				✓	
Starfire Apartments	60	60	0.0%				✓	
Stearns Street Apartments	276	276	0.0%					
Stonewood Terrace	20	17	15.0%		✓		✓	
Sugar Tree	88	86	2.3%		✓	✓	✓	
Summit Terrace	39	39	0.0%				✓	
Sunrise Apartments	21	19	9.5%				✓	
Sunshine Place	60	54	10.0%		✓		✓	
Sycamore Place Apartments	60	56	6.7%				✓	✓
Three Sisters Complex	13	13	0.0%				✓	
Tower Apartments	18	16	11.1%		✓	✓	✓	
Twin Bridges Apartments	14	12	14.3%					✓
University Studio	40	35	12.5%			✓	✓	
Valley Lake	156	148	5.1%				✓	
Valley View Townhomes	14	6	57.1%		✓	✓	✓	
Vineyards on Garland	66	64	3.0%		✓		✓	
Walker Stone Square Townhouses	9	9	0.0%		✓		✓	
Washington Plaza Apartments	128	125	2.3%				✓	
Washington Street Apartments	5	5	0.0%		✓		✓	
Waverly Woods Apartments	15	15	0.0%		✓			✓
Wedington Oaks Apartments	14	14	0.0%		✓		✓	
Wedington Place Senior Apartments	72	72	0.0%				✓	
West End Place	51	46	9.8%	✓	✓	✓	✓	✓
Whit Creek Apartments	16	16	0.0%		✓		✓	
White Oak Apartments	11	8	27.3%			✓	✓	
Willow Condos	8	7	12.5%			✓	✓	
Willow Creek Apartments	32	31	3.1%			✓	✓	
Woodway Apartments	72	57	20.8%		✓	✓	✓	
<b>Fayetteville</b>	<b>10,765</b>	<b>10,239</b>	<b>4.9%</b>					

# Fayetteville Amenities by Property

## Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
875 W 15th Street	2											✓	✓	
1617-1681 18th Street	2									✓			✓	
364, 388 E 7th Street	2												✓	
380 Andrews														
408 Andrews														
412 Andrews														
2756-2786 Arroyo	2											✓	✓	
1750, 1792, 1818 Bedford Loop														
1381 Bernice	2											✓	✓	
800 W Berry Street	2												✓	
815 Berry Street	2													
970 W Berry Street	2											✓	✓	
2409 Brophy Avenue	2											✓	✓	
2429 Brophy Avenue	2											✓	✓	
2433 Brophy Avenue	2											✓	✓	
601 W Center Street	1											✓	✓	
744, 752 W Cleveland	2											✓	✓	
750 W Cleveland												✓		
711 Douglas Street	1													✓
7 S Duncan	1											✓	✓	
855 Fritz														
1530 Garland														
1540 Garland														
41-47 S Gregg	2											✓	✓	
1360 Gregg														✓
1362 Gregg		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓			✓
410 Highland Avenue	2													✓
5 S Hill Avenue	2	✓										✓	✓	
8 S Hill Avenue	2	✓										✓	✓	
1060 W Holly Street	1											✓	✓	
911 W Hughes												✓	✓	
2632 Kantz Drive														
836 Lawson Street														
898 Lawson Street														
910 Lawson		✓	✓	✓	✓									✓
730 N Leverett Street														✓
800 Leverett														
1621 Leverett	2													✓
247-261 Lewis Avenue	1	✓										✓	✓	
510-520 Lewis Avenue	2									✓				✓
1701 N Lewis	2									✓		✓	✓	
915 Lindell	2	✓												✓
229 Locust Street														
420 S Locust	2											✓	✓	
218 E Maple Street	1											✓	✓	
219 Meadow Street														✓
1500 Nettleship	2													✓
1535 W Nettleship	2											✓		
1540 W Nettleship	2	✓										✓		
970 N Oakland Avenue	1											✓	✓	

## Fayetteville Amenities by Property (Cont.) Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
1131 N Oakland Avenue	1											✓	✓	
1205 N Oakland Avenue	1											✓	✓	
1209-1211 N Oakland Avenue	1											✓	✓	
1626 N Oakland Avenue														
4131 Old Missouri Road														
723-732 Paris	2											✓	✓	
755 Paris & 816-818 Rose	2											✓	✓	
632 Putman		✓	✓											✓
1112 Rochier Street	3											✓	✓	
1118-1120 Rochier Street	2											✓	✓	
828-834 Rose Street	2	✓				✓							✓	
1711 Sang													✓	
110 N School Street												✓	✓	
815 Storer Avenue	1											✓	✓	
823 Storer Avenue	2											✓	✓	
944 Storer Avenue	1											✓	✓	
510 Township													✓	
211 Trent														
2660 W Wedington Drive	2											✓	✓	
Adams Street Townhomes	2									✓				
Addington Townhouses	2											✓		
Appleby Apartments		✓	✓	✓				✓						
At the Pines	1	✓											✓	
Ball Street Condos	2		✓				✓					✓	✓	
Bay Apartments	1											✓	✓	
Bedford Loop Apartments	1											✓	✓	
Berry Street Apartments	1											✓		
Beverly Manor Apartments	2	✓										✓		
Boardwalk Jeans Apartments	1													
Bristol Gardens on the Creek	2	✓	✓	✓	✓	✓		✓				✓	✓	
Brooks Park	2												✓	
Brown Apartments	1												✓	
Butterfield Trail Village	0	✓	✓	✓	✓				✓	✓	✓			✓
Campbell Avenue Apartments														
Campus Connection	2												✓	
Campus Corner	1												✓	
Campus Crossing														
Campus Studio	2	✓											✓	
Candlelight Apartments	2	✓	✓				✓						✓	
Casa Rojo														
Center Street Apartments	1													
Chamberland Square Apartments	2	✓	✓		✓	✓						✓	✓	
Cheryl-Lynn Townhouses		✓	✓										✓	
Chestnut I		✓	✓	✓	✓	✓	✓	✓						
Chestnut II		✓	✓	✓	✓	✓	✓	✓						
Cleveland Place	2	✓											✓	
The Cliffs I		✓	✓	✓	✓									
The Cliffs II		✓	✓	✓	✓									
The Cliffs III														
The Cliffs IV														

## Fayetteville Amenities by Property (Cont.) Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
The Cliffs Townhomes														
The Club at the Creeks	3	✓	✓		✓	✓								
College Point Apartments	1	✓											✓	
College Station	2	✓											✓	
College View	2	✓											✓	
Collindale Heights	1													
Colonial Arms Apartments	1	✓	✓										✓	
Cornerstone I		✓	✓		✓									
Cornerstone II			✓	✓		✓		✓				✓	✓	
Court Street Duplexes	2												✓	
Courts at Whitham	1												✓	
Crafton Place		✓				✓								
Crossover Apartments	2												✓	
Crossover Terrace		✓												
Crowne at Razorback	2	✓	✓	✓	✓					✓		✓	✓	
Deane and Shamblin Street Apts	2	✓											✓	
Deldonn Apartments			✓	✓	✓								✓	
Delmarr Apartments		✓	✓										✓	
Duckspond Townhomes	2	✓											✓	
Eagle and Oakland Townhouses	2									✓			✓	
Eagle Crest	2												✓	
Eagle Street Apartments	1												✓	
East Oaks Apartments			✓	✓	✓		✓							
Encore Apartments	2													
English Ivy Townhouses			✓										✓	
Fair Park		✓	✓	✓		✓								
Fairlane Apartments		✓										✓	✓	
Fairview Apartments	1												✓	
Feather's Cottage Apartments	2	✓										✓		
Fletcher Duplexes										✓			✓	
Fletcher Street Condos	2									✓		✓	✓	
Foxborough	1	✓										✓	✓	
Freeman Townhouses	1												✓	
French Quarter Apartments	1											✓	✓	
The Gables		✓	✓	✓	✓								✓	
Garden Park	1		✓	✓	✓	✓	✓	✓				✓	✓	
Garland Square	2		✓	✓	✓	✓						✓	✓	
Georgetown Square	2									✓				
Gold Leaf Apartments			✓	✓	✓								✓	
Grandview Apartments	2	✓										✓	✓	
Greenleaf Townhomes		✓										✓	✓	
Greens at Lakeside									✓					
Harman Place	2											✓	✓	
Hayden Place I	1													
Hayden Place II	2												✓	
Holly Street Efficiencies	1	✓	✓											
Indian Springs		✓								✓		✓	✓	
Jennings Mill	2												✓	
The Jenny Lynn	1											✓	✓	
Kantz Cove Townhouses	2		✓				✓					✓	✓	



## Fayetteville Amenities by Property (Cont.) Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
Kenwood Village	2												✓	
Lafayette Gregg Apartments	1													
Lafayette Street Apartments													✓	
Lakeside Village I														
Lakeside Village II														
Lawson Square Apartments			✓	✓	✓									✓
Leverett Gardens	2	✓	✓		✓							✓	✓	
Leverett Landing	2											✓	✓	
Leverett Station	2	✓											✓	
Leverett Townhouses		✓	✓	✓	✓								✓	
Lighthouse Apartments	1													
Lindell Place	2	✓											✓	
Lindell Place II														
Magnolia Place	2	✓											✓	
Maple Manor Apartments	2	✓	✓			✓		✓				✓	✓	
Maple Street Apartments	2	✓										✓		
Maple Terrace Apartments	2													
Maria H Apartments	2	✓	✓									✓	✓	
Markham Hill		✓												
Molly Court	2	✓								✓			✓	
Moonlight Cottages and Duplexes	2												✓	
Morningside		✓											✓	
Nantucket Apartments	2	✓										✓		✓
Noble Oaks I		✓	✓	✓	✓								✓	
Noble Oaks II		✓	✓	✓	✓								✓	
Noble Oaks III		✓	✓	✓	✓								✓	
North Corner Condos	1											✓	✓	
North Creekside Apartments	2	✓	✓	✓	✓								✓	
North Gregg Townhouses	2											✓	✓	
Oakland Apartments	2	✓											✓	
Oakland Station	2	✓											✓	
Oaks Apartments	1												✓	
Oakshire East I, II		✓	✓	✓										
Oakwood Place	1												✓	
On the Hill	1												✓	
Oxford Place		✓	✓	✓	✓								✓	
Ozark Duplexes	2											✓	✓	
Paradise View		✓	✓	✓	✓	✓	✓	✓						
The Park I		✓	✓	✓	✓	✓	✓							
The Park II		✓	✓	✓	✓	✓	✓							
Park Lake	2	✓	✓			✓	✓						✓	
Pleasant Wood Townhouses	2	✓											✓	
Porter Place Townhouses	2	✓										✓	✓	
Rasberry	2		✓										✓	
Razorback Plaza		✓											✓	
Red Bud Apartments		✓	✓										✓	
Robinson Townhouse Apartments	2												✓	
Shiloh Apartments		✓	✓	✓	✓									
South Creekside Apartments	2	✓	✓			✓	✓						✓	
South Hills Apartments	2											✓	✓	

## Fayetteville Amenities by Property (Cont.) Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
Southern View		✓	✓	✓										
Southmon Apartments	2				✓								✓	
Spring Street Apartments	1												✓	
St. James Place Condos		✓								✓		✓	✓	
The Stadium Apts at Razorback Rd	2	✓										✓	✓	
Starfire Apartments		✓				✓								
Stearns Street Apartments		✓	✓	✓	✓									
Stonewood Terrace		✓												✓
Sugar Tree	2	✓										✓	✓	
Summit Terrace	2		✓					✓					✓	
Sunrise Apartments	1	✓										✓		
Sunshine Place	1												✓	
Sycamore Place Apartments	2	✓	✓									✓	✓	
Three Sisters Complex										✓	✓		✓	
Tower Apartments	1												✓	
Twin Bridges Apartments	2											✓	✓	
University Studio		✓												✓
Valley Lake		✓	✓	✓		✓								
Valley View Townhomes	2											✓		
Vineyards on Garland														✓
Walker Stone Square Townhouses	1													✓
Washington Plaza Apartments	1	✓			✓								✓	
Washington Street Apartments	5													✓
Waverly Woods Apartments	1											✓	✓	
Wedington Oaks Apartments	2											✓	✓	
Wedington Place Senior Apts	2	✓		✓							✓	✓		
West End Place	1	✓												✓
Whit Creek Apartments	2											✓	✓	
White Oak Apartments		✓	✓	✓	✓									✓
Willow Condos	2													✓
Willow Creek Apartments		✓	✓	✓	✓									✓
Woodway Apartments	4	✓	✓			✓						✓	✓	

✓ Allows or has specific amenity.

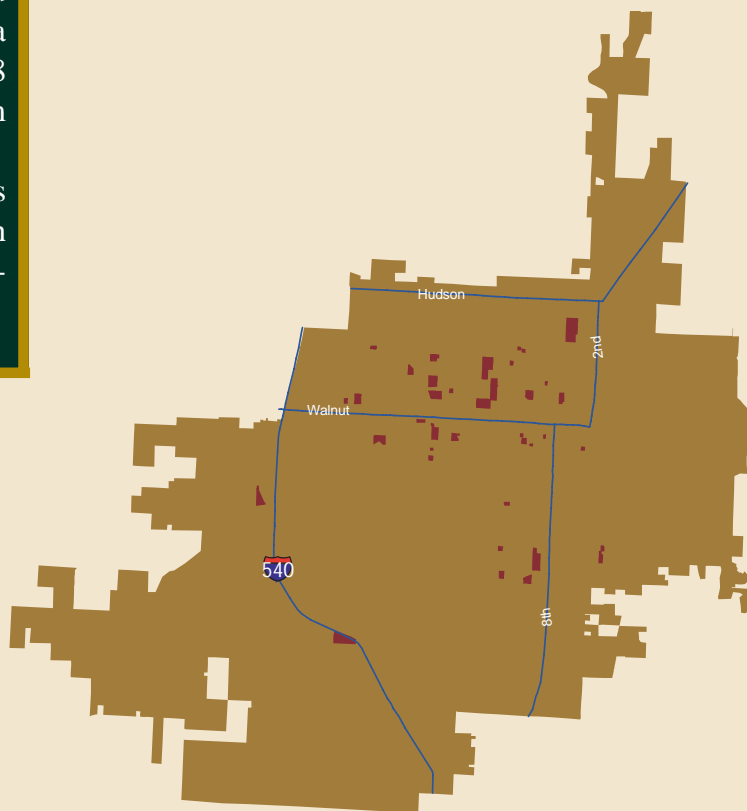
## Rogers

- In the database from the office of the Benton County Assessor, there were 162 multifamily properties in Rogers in the third quarter of 2006. These properties comprised 3,438,435 square feet.
- The 60 Rogers Skyline Report survey respondents accounted for 61.3 percent of the square footage of all of the multifamily properties in the city.
- In the 3,494 units that were reported by Skyline Report survey respondents, there was a 7.5 percent vacancy rate in the third quarter of 2006, down from 9.4 percent in the second quarter of 2006.
- The average price of all units in Rogers was \$539, while the average size of a unit was 860 square feet.
- The monthly leases for Rogers multifamily properties averaged between \$0.60 per square foot for a three bedroom apartment to \$0.68 per square foot for a one bedroom apartment.
- Most Rogers multifamily properties required either 6-month or 12-month leases, although some month-to-month leases were available.

## Rogers Average Unit Size and Price by Floor Plan Q3 2006

Floor Plan	Average Square Feet	Average Price per Month	Average Price per Square Foot
Studio	--	--	--
1 Bedroom	645	\$438.97	\$0.68
2 Bedroom	926	\$560.52	\$0.61
3 Bedroom	1,271	\$761.50	\$0.60
4 Bedroom	--	--	--
<b>Rogers</b>	<b>860</b>	<b>\$539.19</b>	<b>\$0.63</b>

## Rogers Multifamily Properties



## Rogers Vacancy Rates and Lease Durations by Property Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
7th Street Apartments	26	23	11.5%		✓	✓	✓	
737 N 12th Street	1	1	0.0%					✓
13th & Beach	30	29	3.3%				✓	
828 S 20th Street	4	4	0.0%				✓	
302-304 N 24th Street	4	4	0.0%		✓	✓	✓	
2309 W Meadow Drive	4	4	0.0%	✓	✓	✓	✓	✓
2317 W Meadow Drive	4	4	0.0%	✓	✓	✓	✓	✓
2322 West Meadow Drive	4	4	0.0%	✓	✓	✓	✓	✓
2325 W Meadow Drive	4	4	0.0%	✓	✓	✓	✓	✓
2333 W Meadow Drive	4	4	0.0%	✓	✓	✓	✓	✓
2338 W Meadow Drive	4	4	0.0%	✓	✓	✓	✓	✓
2008-2010 S Old Wire Road	2	1	50.0%		✓	✓	✓	
1000 W Olive	20	20	0.0%		✓	✓	✓	
1700-1714 W Persimmon	8	7	12.5%					
816 W Poplar Street	129	128	0.8%		✓			
823 Riviera	2	2	0.0%		✓		✓	
Autumn Wood Point	48	48	0.0%				✓	
Azalea Trail Apartments	127	122	3.9%	✓	✓		✓	✓
Breckenridge Apartments	64	57	10.9%				✓	
Brentwood Apartments	80	80	0.0%				✓	
Briarwood Apartments	96	95	1.0%				✓	
Coventry Meadows	40	40	0.0%		✓	✓	✓	
Doubletree I	216	216	0.0%				✓	
Doubletree II	120	118	1.7%				✓	
Edgewood Apartments	108	105	2.8%				✓	
Fairways at Lost Springs	180	169	6.1%				✓	
Fountain Plaza Apartments	48	47	2.1%				✓	
Greens at Lost Springs	156	154	1.3%				✓	
Greens on Blossom Way	384	357	7.0%					
Greenway Plaza	10	8	20.0%				✓	
Happy Hollow	18	18	0.0%				✓	
Indian Creek Apartments	8	8	0.0%				✓	
Innisfree	80	80	0.0%				✓	✓
Kirksey Place Apartments	24	24	0.0%				✓	
Lost Springs	240	240	0.0%				✓	
Meadow Park Apartments	70	70	0.0%				✓	
Miller Place Senior Complex	24	24	0.0%					✓
New Hope Court	39	39	0.0%		✓		✓	✓
North Heights Manor	30	30	0.0%		✓		✓	
Oak Park Place	8	8	0.0%				✓	
Oak Tree	8	7	12.5%				✓	✓
Olivebrook Manor	20	20	0.0%		✓		✓	
Olivewood Apartments	52	47	9.6%				✓	
Persimmon Place	112	110	1.8%				✓	
Poplar Heights Apartments	9	9	0.0%				✓	
Rivendell Apartments	32	32	0.0%				✓	
Rogers Apartments	71	69	2.8%				✓	
Serfass Plaza Apartments	12	9	25.0%				✓	
Silvertree Townhomes	3	2	33.3%				✓	
Stone Manor at Stoney Brook	254	82	67.7%		✓	✓	✓	✓
Summerhill Park Townhomes	7	7	0.0%				✓	
Sunset Manor Apartments	16	15	6.3%				✓	
Sunset Manor II	16	16	0.0%				✓	
Turtle Creek Park	83	83	0.0%				✓	
Turtle Creek Park West	72	72	0.0%				✓	
Villa I Apartments	52	51	1.9%		✓			

## Rogers Vacancy Rates and Lease Durations by Property (Cont.) Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
Wellington Place Apartments	147	144	2.0%		✓		✓	
Westside Square Apartments	54	52	3.7%		✓		✓	
Windsor Place Townhomes	4	2	50.0%				✓	
Wood Street Apartments	2	2	0.0%		✓	✓	✓	✓
<b>Rogers</b>	<b>3,494</b>	<b>3,231</b>	<b>7.5%</b>					



# Rogers Amenities by Property

## Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
7th Street Apartments	2									✓			✓	
737 N 12th Street	4											✓		
13th & Beach	1												✓	
828 S 20th Street	2											✓	✓	
302-304 N 24th Street	2													
2309 W Meadow Drive	2											✓	✓	
2317 W Meadow Drive	2											✓	✓	
2322 West Meadow Drive	2											✓	✓	
2325 W Meadow Drive	2											✓	✓	
2333 W Meadow Drive	2											✓	✓	
2338 W Meadow Drive	2											✓	✓	
2008-2010 S Old Wire Road	2													
1000 W Olive												✓	✓	
1700-1714 W Persimmon	2											✓	✓	
816 W Poplar Street	2									✓		✓	✓	
823 Riviera	2									✓			✓	
Autumn Wood Point	2	✓			✓							✓		✓
Azalea Trail Apartments	2	✓	✓	✓	✓	✓						✓		✓
Breckenridge Apartments	2											✓	✓	
Brentwood Apartments														
Briarwood Apartments														
Coventry Meadows	2	✓	✓	✓						✓		✓	✓	
Doubletree I			✓	✓	✓	✓	✓							
Doubletree II			✓	✓	✓	✓	✓							
Edgewood Apartments			✓											
Fairways at Lost Springs		✓	✓	✓	✓	✓	✓		✓					
Fountain Plaza Apartments	2				✓									✓
Greens at Lost Springs		✓	✓	✓	✓	✓	✓	✓						
Greens on Blossom Way		✓	✓	✓	✓				✓					
Greenway Plaza	2									✓			✓	
Happy Hollow	2	✓											✓	
Indian Creek Apartments	2	✓											✓	
Innisfree	2	✓	✓	✓	✓						✓	✓	✓	✓
Kirksey Place Apartments	2									✓		✓		
Lost Springs			✓	✓	✓	✓	✓	✓	✓					
Meadow Park Apartments	2												✓	
Miller Place Senior Complex	2	✓										✓	✓	✓
New Hope Court	1	✓				✓		✓					✓	
North Heights Manor	1												✓	
Oak Park Place	2											✓	✓	
Oak Tree	1	✓			✓							✓		
Olivebrook Manor	1												✓	
Olivewood Apartments	2	✓				✓						✓	✓	
Persimmon Place	2		✓							✓			✓	
Poplar Heights Apartments	2									✓				
Rivendell Apartments	2	✓	✓		✓	✓						✓	✓	
Rogers Apartments	2	✓											✓	
Serfass Plaza Apartments	2	✓											✓	
Silvertree Townhomes	2									✓			✓	

## Rogers Amenities by Property (Cont.) Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
Stone Manor at Stoney Brook	2	✓	✓	✓	✓					✓		✓	✓	
Summerhill Park Townhomes	2									✓		✓	✓	
Sunset Manor Apartments	2											✓	✓	
Sunset Manor II	2	✓										✓	✓	
Turtle Creek Park			✓			✓								
Turtle Creek Park West			✓			✓								
Villa I Apartments	2												✓	
Wellington Place Apartments	2	✓	✓	✓	✓			✓				✓	✓	
Westside Square Apartments	2	✓										✓	✓	
Windsor Place Townhomes	2									✓			✓	
Wood Street Apartments	2													

✓ Allows or has specific amenity.

## Siloam Springs

- In the database from the office of the Benton County Assessor, there were 63 multifamily properties in Siloam Springs in the third quarter of 2006. These properties comprised 685,879 square feet.
- The 34 Siloam Springs Skyline Report survey respondents accounted for 82.6 percent of the square footage of all of the multifamily properties in the city.
- In the 1,002 units that were reported by Skyline Report survey respondents, there was a 5.0 percent vacancy rate, up from the 4.8 percent vacancy rate in the second quarter of 2006.
- The average price of all units in Siloam Springs was \$429 while the average size of a unit was 794 square feet.
- The monthly leases for Siloam Springs multifamily properties average between \$0.43 per square foot for a three bedroom apartment to \$0.88 per square foot for a studio apartment.
- Most Siloam Springs multifamily properties required 12-month leases, although some month-to-month leases were available.

## Siloam Springs Average Unit Size and Price by Floor Plan Q3 2006

Floor Plan	Average Square Feet	Average Price per Month	Average Price per Square Foot
Studio	387	\$340.50	\$0.88
1 Bedroom	623	\$372.53	\$0.60
2 Bedroom	862	\$448.04	\$0.52
3 Bedroom	1,266	\$547.20	\$0.43
4 Bedroom	1,210	\$651.00	\$0.54
<b>Siloam Springs</b>	<b>794</b>	<b>\$428.52</b>	<b>\$0.54</b>

### Siloam Springs Multifamily Properties



## Siloam Springs Vacancy Rates and Lease Durations by Property Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
412 S Britt	3	3	0.0%		✓		✓	
1003 N Britt	16	16	0.0%				✓	
123, 125 N Broadway	2	2	0.0%				✓	
214 E Central	2	2	0.0%		✓		✓	
120 W Helena	5	5	0.0%	✓	✓	✓	✓	✓
250 Madison	5	5	0.0%		✓	✓		
811 W Tulsa	24	21	12.5%				✓	
2055 W Twin Springs Street	32	32	0.0%				✓	
622 S Wright	4	4	0.0%	✓	✓	✓	✓	✓
800 N Wright	3	3	0.0%				✓	
Benton Ridge	7	7	0.0%				✓	
Broadway Apartments	5	4	20.0%				✓	
Bruner Apartments	10	10	0.0%	✓	✓	✓	✓	✓
Cangelose Apartments	7	7	0.0%				✓	
Central Pointe Townhomes	24	23	4.2%				✓	
Chrysler Apartments	12	8	33.3%				✓	✓
Del Mar Apartments	64	64	0.0%				✓	
Golden Eagle Apartments	18	18	0.0%		✓			
Hereford Manor	50	38	24.0%				✓	
Heritage Heights	124	115	7.3%				✓	✓
Heritage Square Apartments	28	27	3.6%				✓	
Kenwood Apartments	24	24	0.0%				✓	
Kenwood Village	20	20	0.0%				✓	
Locust Manor	22	22	0.0%				✓	
Meadow Circle Townhouses	3	3	0.0%				✓	
Oak Hill Street Apartments	4	3	25.0%				✓	
Quaker Townhomes	42	40	4.8%			✓	✓	
Remington Park Apartments	108	97	10.2%		✓	✓	✓	
Skilern Duplexes	8	6	25.0%		✓		✓	
Spring Valley Apartments I, II	264	264	0.0%					✓
West Helena Townhomes	5	5	0.0%				✓	
West Twin Springs Townhomes	7	5	28.6%				✓	
Westark Apartments	20	20	0.0%				✓	
Woodcreek Apartments	30	29	3.3%		✓			
<b>Siloam Springs</b>	<b>1,002</b>	<b>952</b>	<b>5.0%</b>					



## Siloam Springs Amenities by Property Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
412 S Britt	2													
1003 N Britt	1											✓	✓	
123, 125 N Broadway	1												✓	
214 E Central	0													
120 W Helena	2											✓	✓	
250 Madison	2												✓	
811 W Tulsa	2												✓	
2055 W Twin Springs Street	2	✓											✓	
622 S Wright	1.5												✓	
800 N Wright	2											✓	✓	
Benton Ridge	2									✓				
Broadway Apartments	2	✓												
Bruner Apartments	1												✓	
Cangelose Apartments	2											✓	✓	
Central Pointe Townhomes	3												✓	
Chrysler Apartments	1												✓	
Del Mar Apartments														
Golden Eagle Apartments	2													
Hereford Manor	2	✓				✓							✓	
Heritage Heights	1	✓			✓							✓		✓
Heritage Square Apartments	1				✓							✓		✓
Kenwood Apartments	1	✓											✓	
Kenwood Village	1	✓				✓							✓	
Locust Manor	2	✓										✓	✓	
Meadow Circle Townhouses	2									✓		✓	✓	
Oak Hill Street Apartments	2												✓	
Quaker Townhomes	2					✓	✓	✓				✓	✓	
Remington Park Apartments	2	✓	✓	✓								✓	✓	
Skilern Duplexes	2									✓			✓	
Spring Valley Apartments I, II				✓	✓	✓	✓	✓						
West Helena Townhomes	2											✓	✓	
West Twin Springs Townhomes	3												✓	
Westark Apartments	2									✓		✓	✓	
Woodcreek Apartments	2												✓	

✓ Allows or has specific amenity





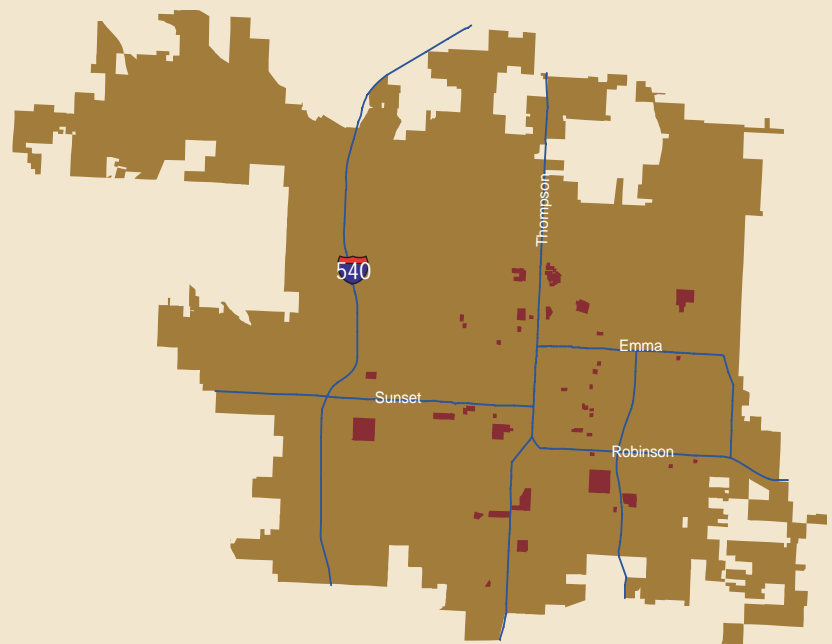
## Springdale

- In the database from the office of the Washington County Assessor, there were 97 multifamily properties in Springdale in the third quarter of 2006. These properties comprised 1,751,020 square feet.
- The 73 Springdale Skyline Report survey respondents accounted for 90.9 percent of the square footage of all of the multifamily properties in the city.
- In the 5,300 units that were reported by Skyline Report survey respondents, there was an 11.7 percent vacancy rate, up from 10.9 percent in the second quarter of 2006.
- The average price of all units in Springdale was \$451, while the average size of a unit was 756 square feet.
- The monthly leases for Springdale multifamily properties averaged between \$0.55 per square foot for a two bedroom apartment to \$0.74 per square foot for a studio apartment.
- Most Springdale multifamily properties required either 6-month or 12-month leases, although some 3-month, 9-month, and month-to-month leases were available.

## Springdale Average Unit Size and Price by Floor Plan Q3 2006

Floor Plan	Average Square Feet	Average Price per Month	Average Price per Square Foot
Studio	430	\$317.67	\$0.74
1 Bedroom	551	\$376.69	\$0.68
2 Bedroom	884	\$485.58	\$0.55
3 Bedroom	1,130	\$639.00	\$0.57
4 Bedroom	--	--	--
<b>Springdale</b>	<b>756</b>	<b>\$451.34</b>	<b>\$0.60</b>

## Springdale Multifamily Properties



## Springdale Vacancy Rates and Lease Durations by Property Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
803 Bailey	8	5	37.5%		✓		✓	
805 Bailey	8	8	0.0%		✓		✓	
305, 315, 317 Berry Street	42	39	7.1%		✓		✓	
3906 Celeste Drive	240	192	20.0%					
1907 E Emma Avenue	55	35	36.4%					
809 & 813 E Huntsville Road	28	24	14.3%			✓	✓	
701 Kay Sue Drive	4	4	0.0%		✓		✓	
702, 704, 800 Kay Sue Drive	12	12	0.0%		✓		✓	
707-803 Kay Sue Drive	12	12	0.0%		✓		✓	
805 Kay Sue Drive	8	7	12.5%		✓		✓	
807 Kay Sue Drive	8	8	0.0%		✓		✓	
1705 N Lowell Rd.	84	80	4.8%		✓		✓	
1204 N Pleasant Street	1	1	0.0%		✓		✓	
912, 914, 916 Powell	52	50	3.8%		✓	✓	✓	
1414 Powell	8	8	0.0%		✓		✓	
1706 S Powell	12	12	0.0%		✓		✓	
2001 Powell Avenue	7	7	0.0%		✓			
3208 S Thompson Street	35	34	2.9%		✓			✓
606 Virginia Avenue	8	7	12.5%		✓		✓	
Arbors	72	69	4.2%					✓
Bailey Apartments	32	30	6.3%		✓		✓	
Bailey Townhouses	16	16	0.0%		✓		✓	
Black Oak Apartments	102	98	3.9%		✓		✓	✓
Briarwood Apartments	24	24	0.0%					✓
Bridgestone Apartments	84	83	1.2%				✓	
Brookhaven	472	233	50.6%				✓	
Cambridge Park	32	29	9.4%		✓			
Caudle Avenue Apartments	8	5	37.5%		✓			✓
Charles Street Apartments	14	14	0.0%		✓		✓	
Colony Square Apartments	116	112	3.4%		✓			
Crutcher Apartments	88	85	3.4%		✓	✓	✓	
Daniel Apartments	16	15	6.3%		✓		✓	
Dogwood Apartments	17	17	0.0%		✓		✓	
Eastwood Apartments	216	213	1.4%					
Electric Avenue Apartments	504	378	25.0%		✓			
Elmdale Manor Apartments	46	42	8.7%					✓
Erin Place	54	43	20.4%		✓	✓	✓	
Foxfire	84	82	2.4%		✓		✓	
Garden Center Apartments	56	55	1.8%				✓	
Henryetta Apartments	12	12	0.0%		✓			
Hidden Lake	56	45	19.6%				✓	
Holcomb Street Apartments	20	20	0.0%					
Johnson Meadows Apartments	144	143	0.7%					
Josie Place Apartments	17	17	0.0%		✓		✓	
Keona Apartments	16	15	6.3%		✓		✓	
Links at Springdale	492	487	1.0%					
Lowell Street Apartments	84	80	4.8%		✓			
Meadow View	54	54	0.0%				✓	
Mill Creek Senior Apartments I	51	51	0.0%				✓	
Mill Creek Senior Apartments II	78	58	25.6%				✓	
Northwest Acres Apartments	78	75	3.8%				✓	
Orchard Apartments	64	61	4.7%		✓			
Palisades Townhomes	24	22	8.3%				✓	
Park Street Apartments	12	12	0.0%		✓		✓	
Pleasant Place Apartments	18	17	5.6%				✓	
Pleasant Point Apartments	80	80	0.0%					
Pleasant Street Townhomes	6	6	0.0%					

## Springdale Vacancy Rates and Lease Durations by Property (Cont.) Q3 2006

Complex	Total Number of Units	Number of Units Occupied	Vacancy Rate	3 Month Leases	6 Month Leases	9 Month Leases	Year Leases	Month-to-Month Leases
Raintree Village	40	40	0.0%		✓		✓	
Spring Meadows	82	82	0.0%				✓	
Springdale Ridge	162	140	13.6%		✓		✓	
Strawberry Meadow Place	102	82	19.6%		✓	✓	✓	
Sunset Apartments	128	128	0.0%				✓	
The Emily Apartments	20	17	15.0%		✓		✓	
The Oaks Apartments	21	16	23.8%		✓			
The Orchard Townhomes	40	40	0.0%		✓			
The Station Apartments	240	239	0.4%				✓	
The Vineyards at Jones Road	126	117	7.1%					
Van Hook Apartments	8	7	12.5%				✓	
Vantage Point Apartments	56	55	1.8%		✓		✓	
Villa I Apartments	28	26	7.1%		✓			
Walnut Tree	28	28	0.0%				✓	
West End Place	120	119	0.8%					
Wobbe Lane Apartments	108	100	7.4%					
<b>Springdale</b>	<b>5,300</b>	<b>4,679</b>	<b>7.4%</b>					



## Springdale Amenities by Property Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
803 Bailey	1												✓	
805 Bailey	1												✓	
305, 315, 317 Berry Street	1	✓											✓	
3906 Celeste Drive	2	✓	✓	✓	✓							✓	✓	
1907 E Emma Avenue	2	✓							✓				✓	
809 & 813 E Huntsville Road	1												✓	
701 Kay Sue Drive	1												✓	
702, 704, 800 Kay Sue Drive	1												✓	
707-803 Kay Sue Drive	1												✓	
805 Kay Sue Drive	1												✓	
807 Kay Sue Drive	1												✓	
1705 N Lowell Rd.	2	✓										✓		
1204 N Pleasant Street	2									✓		✓		
912, 914, 916 Powell	2	✓											✓	
1414 Powell	2							✓				✓	✓	
1706 S Powell	2											✓	✓	
2001 Powell Avenue	2											✓		
3208 S Thompson Street	1												✓	
606 Virginia Avenue	2												✓	
Arbors	1	✓	✓									✓	✓	
Bailey Apartments	2												✓	
Bailey Townhouses	1												✓	
Black Oak Apartments	2	✓										✓	✓	
Briarwood Apartments	2	✓										✓	✓	
Bridgestone Apartments		✓												
Brookhaven	2	✓	✓	✓	✓	✓	✓	✓				✓	✓	
Cambridge Park	2	✓		✓									✓	
Caudle Avenue Apartments	2												✓	
Charles Street Apartments	2											✓		
Colony Square Apartments	1	✓											✓	
Crutcher Apartments	2									✓			✓	
Daniel Apartments	3											✓	✓	
Dogwood Apartments	1												✓	
Eastwood Apartments		✓	✓	✓	✓		✓							
Electric Avenue Apartments	2	✓				✓		✓				✓		
Elmdale Manor Apartments	2	✓											✓	
Erin Place	2												✓	
Foxfire	2	✓	✓									✓	✓	
Garden Center Apartments	2	✓										✓	✓	
Henryetta Apartments	2												✓	
Hidden Lake	2											✓	✓	
Holcomb Street Apartments														
Johnson Meadows Apartments														
Josie Place Apartments	3											✓	✓	
Keona Apartments	3											✓	✓	
Links at Springdale														
Lowell Street Apartments	2											✓		
Meadow View	2											✓		
Mill Creek Senior Apartments I	1	✓			✓							✓		

## Springdale Amenities by Property (Cont.) Q3 2006

Complex	Parking spaces/unit	On-Site Manager	Pool	Fitness Center	Community Room	Basketball	Tennis	Volleyball	Golf Course	Covered Parking	Elevators	Pets	Children	Senior
Mill Creek Senior Apartments II	2	✓			✓							✓		✓
Northwest Acres Apartments	1	✓			✓	✓							✓	
Orchard Apartments	2	✓											✓	
Palisades Townhomes	2											✓	✓	
Park Street Apartments	2											✓	✓	
Pleasant Place Apartments	2												✓	
Pleasant Point Apartments														
Pleasant Street Townhomes														
Raintree Village	1	✓	✓									✓	✓	
Spring Meadows	1	✓			✓							✓		✓
Springdale Ridge	2	✓	✓		✓	✓						✓	✓	
Strawberry Meadow Place	2	✓								✓			✓	
Sunset Apartments														
The Emily Apartments	1													✓
The Oaks Apartments	2													✓
The Orchard Townhomes	2	✓										✓	✓	
The Station Apartments			✓	✓	✓	✓	✓							
The Vineyards at Jones Road	2	✓	✓									✓	✓	
Van Hook Apartments	2													
Vantage Point Apartments	2	✓										✓	✓	
Villa I Apartments	2													✓
Walnut Tree														
West End Place														
Wobbe Lane Apartments		✓												

✓ Allows or has specific amenity

